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| **Model Curriculum**  **QP Name: Inventory, Materials Manager (Options – Bid Process)**  **QP Code: LSC/Q0104**  **QP Version: 2.0**  **NSQF Level: 6**  **Model Curriculum Version: 2.0** |
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# Training Parameters

|  |  |
| --- | --- |
| **Sector** | Logistics |
| **Sub-Sector** | Warehousing (Storage and Packaging) |
| **Occupation** | Warehousing operations, packaging, documentation and reporting, engineering/maintenance) |
| **Country** | India |
| **NSQF Level** | 6 |
| **Aligned to NCO/ISCO/ISIC Code** | NCO-2015/ 4321.0103 and ISCO-08/ 1324 |
| **Minimum Educational Qualiﬁcation and Experience** | Pursuing first year of 2-year PG program after completing 3 year UG degree or Pursuing PG diploma after 3 year UG degree or Completed 3 year UG degree program after 12th or Pursuing 4th year UG (in case of 4-year UG with honours/ honours with research) or 12th Grade Pass with 2 years of Vocational Education & Training. (Eg. 12th Grade with 1 year NTC plus 1 year NAC/CITS) or 12th grade with 1 year NAC + CITS 2 year relevant experience or 12th grade pass + 4 years relevant experience or Previous relevant Qualification of NSQF Level 5.5 + 1.5 years  relevant experience or Previous relevant Qualification of NSQF Level 5 + 3 years  relevant experience |
| **Pre-Requisite License or Training** | NA |
| **Minimum Job Entry Age** | 23 |
| **Last Reviewed On** | 25-08-2022 |
| **Next Review Date** | 25-08-2025 |
| **NSQC Approval Date** | 25-08-2022 |
| **QP Version** | 2.0 |
| **Model Curriculum Creation Date** | 04-07-2022 |
| **Model Curriculum Valid Up to Date** | 25-08-2025 |
| **Model Curriculum Version** | 2.0 |
| **Minimum Duration of the Course** | 750 |
| **Maximum Duration of the Course** | 810 |

## Program Overview

This section summarizes the end objectives of the program along with its duration.

## Training Outcomes

At the end of the program, the learner will be able to:

* Analyse activities scheduled and corresponding resources allocated
* Assess compliance to regulatory requirements
* Generate business for the organisation and manage relationships with stakeholders including clients, customs, PGAs etc.
* Analyse operational and business performance to undertake improvement initiatives
* Manage business profitably by analysing profit and loss and undertaking operations improvement initiatives.
* Generate MRP to plan for material receipt, procurement, storage, handling, and movement
* Prepare forecasts to plan for material as per production, sales, and dispatch requirement
* Comply to work place integrity, ethical and regulatory practices.
* Manage workplace for safe and healthy work environment by following and ensuring compliance to regulatory and safety norms
* Inspect invoices for correct application of GST
* Manage bid processing activities to improve business turnover

## Compulsory Modules

The table lists the modules, their duration and mode of delivery.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| NOS and Module Details | Theory  Duration | Practical  Duration | On-the-Job Training Duration (Mandatory) | On-the-Job Training Duration (Recommended) | Total Duration |
| Bridge Module | **20** | **10** |  |  | **30** |
| Module 1: Introduction to Inventory, Materials Manager | 20 | 10 |  |  | 30 |
| [LSC/N9601- Conduct daily review and facilitate operations](#dailyreview)  V1.0  6 | **20** | **35** | **5** |  | **60** |
| Module 2: Daily review and process control | 20 | 35 | 5 |  | 60 |
| [LSC/N9701 Business development and stakeholder relations](#BD)  V1.0  6 | **20** | **35** | **5** |  | **60** |
| Module 3: Business development and stakeholder relations | 20 | 35 | 5 |  | 60 |
| [LSC/N9602 - Review performance and develop performance improvement plan](#review_performance)  V1.0  6 | **20** | **35** | **5** |  | **60** |
| Module 4: Performance management system | 20 | 35 | 5 |  | 60 |
| [LSC/N9603 - Profit and loss account management and cost accounting](#PnL_CA)  V1.0  6 | **20** | **65** | **5** |  | **90** |
| Module 5: Profit and loss account management and cost accounting | 20 | 65 | 5 |  | 90 |
| LSC/N0116 - Manage in-plant logistics  V1.0  6 | **20** | **65** | **5** |  | **90** |
| Module 6: In-plant Logistics Management | 20 | 65 | 5 |  | 90 |
| [LSC/N0117 Forecasting, planning and stock keeping](#NOS_C_forecast)  V1.0  6 | **20** | **65** | **5** |  | **90** |
| Module 7: Forecasting, Planning and Stock Keeping | 20 | 65 | 5 |  | 90 |
| LSC/N9908 Maintain and monitor integrity and ethics in operations  V1.0  6 | **10** | **20** |  |  | **60** |
| Module 8: Guidelines on integrity and ethics | 10 | 20 |  |  | 60 |
| LSC/N9909 Maintain and monitor health, safety and security procedures  V1.0  6 | **10** | **20** |  |  | **60** |
| Module 9: Compliance to health, safety and security norms | 10 | 20 |  |  | 60 |
| LSC/N9907 Verify and review GST application  V1.0  6 | **20** | **40** |  |  | **60** |
| Module 10: GST and it’s application | 20 | 40 |  |  | 60 |
| DGT/VSQ/N0103 Employability | **30** | **60** |  |  | **90** |
| Total Duration | **210** | **510** | **30** |  | **750** |

## Option Modules

The table lists the option modules, their duration and mode of delivery.

**Option 1: Bid Process**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| NOS and Module Details | Theory  Duration | Practical  Duration | On-the-Job Training Duration (Mandatory) | On-the-Job Training Duration (Recommended) | Total Duration |
| [LSC/N9702- Bid Process Management](#NOS9_E_AW)  V1.0  6 | **30** | **30** |  |  | **60** |
| Module 11: Bid Process Management | 30 | 30 |  |  | 60 |
| Total Duration | **30** | **30** |  |  | **60** |

**Module Details**

## Module 1: Introduction to Inventory, Materials Manager

***Mapped to Bridge Module***

**Terminal Outcomes:**

* Describe the basic structure and function of supply chain
* Detail the various functions of an Inventory, Materials Manager

|  |  |
| --- | --- |
| Duration: *20:00* | Duration: *10:00* |
| **Theory – Key Learning Outcomes** | **Practical – Key Learning Outcomes** |
| * Classify the components of supply chain and logistics sector * Detail the various sub-sectors and the opportunities in them * Identify various activities in warehousing * Explain job roles in warehousing * Detail your job role as inventory, materials manager and its interface with other job roles * Discuss the documentation requirement in warehousing operations | * Identify the various MHEs and equipment’s used in warehouses * Perform various operations functions of an inventory materials manager |
| **Classroom Aids** | |
| Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser | |
| **Tools, Equipment and Other Requirements** | |
|  | |

## Module 2: Daily review and process control

***Mapped to LSC/N9601, v1.0***

**Terminal Outcomes:**

* Detail the steps involved in daily reviewing and process control as per SOP

|  |  |
| --- | --- |
| Duration: *20:00* | Duration: *35:00* |
| **Theory – Key Learning Outcomes** | **Practical – Key Learning Outcomes** |
| * Discuss the process for outlining the plan of action * Detail the method for allocating resources post inspection of pending activities for the day * Explain the most effective ways to resolve interdepartmental queries and issues * Demonstrate the analysis of business performance trends and forecasts * Detail the process of preparing various budgets * State the relevant state/ country and international laws and regulations * Discuss the importance of complying to hazardous goods handling standards | * Analyse the previous day’s performance to chart the plan of action * Approve resource allocation post inspection of pending activities for the day * Prepare daily/ weekly activity plan * Resolve interdepartmental queries and issues * Assess optimal utilisation of all available resources * Identify training and development needs * Create a cohesive working environment between clients and organisation * Analyse business performance trends and forecasts * Prepare budgets for various operations * Review compliance to relevant state/ country and international laws and regulations * Plan corrective and preventive actions to improve outcome of business activities * Assess compliance to hazardous goods handling standards |
| **Classroom Aids** | |
| Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser | |
| **Tools, Equipment and Other Requirements** | |
| Computer, Management information system (MIS), Enterprise Resource Planning (ERP), performance review software, budgeting and forecasting software, stationery, worksheets, SOP etc. | |

## Module 3: Business development and stakeholder relations

***Mapped to LSC/N9701, V1.0***

**Terminal Outcomes:**

* Detail the steps to be followed for effective business development activities
* Discuss the ways of establishing health relations with stakeholders

|  |  |
| --- | --- |
| Duration: *20:00* | Duration: *35:00* |
| **Theory – Key Learning Outcomes** | **Practical – Key Learning Outcomes** |
| * List target population to approach for business development * Assess prospective clients * Discuss client requirements * Plan customised or bundled solutions based on sales pitch * Demonstrate effective oral and written business communication * Detail the procedure for preparing costing sheets for service delivery * Demonstrate usage of ERP for updating client data * Assess when to upsell and cross-sell services to existing clients * Describe the nuances in building rapport with clients, customs, government agencies, insurance for healthy relationship * Discuss the process of writing service level agreements | * Identify target population to approach for business development * Assess prospective clients * Identify client requirements * Offer customised or bundled solutions based on sales pitch * Demonstrate effective oral and written business communication * Prepare costing sheets for service delivery * Use ERP for updating client data * Estimate when to upsell and cross-sell services to existing clients * Establish rapport with clients, customs, government agencies, insurance for healthy relationship * Prepare service level agreements * Schedule resources as per operational requirement |
| **Classroom Aids** | |
| Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser | |
| **Tools, Equipment and Other Requirements** | |
| Computers, MIS, ERP, business lead software, | |

## Module 4: Performance management system

***Mapped to LSC/N9602, v1.0***

**Terminal Outcomes:**

* Detail the appropriate steps to be followed for effective performance management as per SOP

|  |  |
| --- | --- |
| Duration: *20:00* | Duration: *35:00* |
| **Theory – Key Learning Outcomes** | **Practical – Key Learning Outcomes** |
| * Define performance measurement metrics for assigned activities * Explain performance review process * Explain root cause analysis for non-performing areas * Discuss the importance of performance improvement plan * Define KPIs as per organisational metrics and expectations * Explain effective ways for resolving employee grievances | * Establish performance measurement metrics for assigned activities * Demonstrate performance review process * Perform root cause analysis for non-performing areas * Develop corrective and preventive actions to avoid recurrence * Design performance improvement plan * Communicate performance improvement plan * Establish the KPIs as per organisational metrics and expectations * Examine employee grievances and undertake corrective actions |
| **Classroom Aids** | |
| Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser | |
| **Tools, Equipment and Other Requirements** | |
| SOP, MIS, ERP, worksheets, stationery, computer, projector etc. | |

## Module 5: Profit and loss account management and cost accounting

***Mapped to LSC/N9603, v1.0***

**Terminal Outcomes:**

* Detail the profit and loss account management process as per SOP
* Demonstrate the process of cost accounting as per SOP

|  |  |
| --- | --- |
| Duration: *20:00* | Duration: *65:00* |
| **Theory – Key Learning Outcomes** | **Practical – Key Learning Outcomes** |
| * Describe P&L analysis process * Explain budgeting and monitoring process * Explain methods to analyse variance between budget and actual expenditure * Compare budget with actual physical output * Detail the procedure for making budget amendments * List the risk management procedures * Detail the procedure for performing Activity Based Costing (ABC) * Discuss the audit process to identify reasons for deviation from costing * Explain the process to rationalize cost by undertaking improvement activities | * Perform P&L analysis * Perform budgeting and monitoring process * Analyse variance between budget and actual expenditure * Cross check budget with actual physical output * Prepare budget amendments * Demonstrate risk management procedures * Perform Activity Based Costing (ABC) * Perform audit to identify reasons for deviation from costing * Implement improvement activities to rationalize cost |
| **Classroom Aids** | |
| Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser | |
| **Tools, Equipment and Other Requirements** | |
| Computers, MIS, ERP, performance review software, worksheets etc. | |

## Module 6: In-plant logistics management

***Mapped to LSC/N0116, v1.0***

**Terminal Outcomes:**

* Illustrate the various steps be performed for managing in plant logistics

|  |  |
| --- | --- |
| Duration: *20:00* | Duration: *65:00* |
| **Theory – Key Learning Outcomes** | **Practical – Key Learning Outcomes** |
| * Explain the methodology to prepare Material Requirement Plan (MRP), despatch/ Distribution Requirement Plan (DRP), and budget * Discuss the process of preparing indents for material receipt/ procurement * Detail the process of allocating storage locations based on goods volume * Detail the various steps for approving material movement | * Analyse Material Requirement Plan (MRP), despatch/ Distribution Requirement Plan (DRP), and budget for procurement to assess material requirement * Prepare indents for material receipt/ procurement * Plan workforce, equipment and MHE resources for storage, handling and movement of material * Analyse material receipts, documentation and gate passes to approve invoicing * Manage inventory count and review stock inspection records * Allocate storage locations based on goods volume * Manage goods movement between multiple storage locations * Assess production, sales and despatch team requirement for material movement * Verify transfer orders, despatch orders and material issue in MMS for approving movement |
| **Classroom Aids** | |
| Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser | |
| **Tools, Equipment and Other Requirements** | |
| Computers, Enterprise Resource Planning (ERP), Material Handling Equipment (MHEs), inventory models, stationery, Personal Protective Equipment (PPEs) etc | |

## Module 7: Forecasting, Planning and Stock Keeping

***Mapped to LSC/N0117, v1.0***

**Terminal Outcomes:**

* Demonstrate the process of forecasting, planning and stock keeping as per SOP

|  |  |
| --- | --- |
| Duration: *20:00* | Duration: *65:00* |
| **Theory – Key Learning Outcomes** | **Practical – Key Learning Outcomes** |
| * Explain the process of analysing past trends of material movement * Explain the methodology of preparing Material Requirement Plan (MRP) * Discuss Kanban and Just In Time inventory schedules * Discuss the importance for measuring adequate availability of stock as per Kanban requirements * Detail the steps to be followed for timely procurement of stock | * Analyse past trends of material movement * Prepare Material Requirement Plan (MRP) based on current requirement for weekly, monthly, and quarterly demand * Communicate MRP to stakeholders * Plan Kanban and Just In Time inventory schedules * Assess adequate availability of stock as per Kanban requirements * Arrange for disposal or quarantine of old or damaged stock * Arrange for timely procurement of stock |
| **Classroom Aids** | |
| Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser | |
| **Tools, Equipment and Other Requirements** | |
| Computers, Enterprise Resource Planning (ERP), Material Handling Equipment (MHEs), inventory models, stationery, Personal Protective Equipment (PPEs) etc | |

## Module 8: Guidelines on integrity and ethics

***Mapped to LSC/N9908, v1.0***

**Terminal Outcomes:**

* Explain the concepts of integrity, ethics
* Detail the various regulatory requirements related to logistics industry

|  |  |
| --- | --- |
| Duration: *10:00* | Duration: *20:00* |
| **Theory – Key Learning Outcomes** | **Practical – Key Learning Outcomes** |
| * Describe the concepts of integrity, ethics * Detail the various regulatory requirements related to logistics industry * Explain data and information security practices * Discuss corrupt practices * Discuss regulatory requirements, code of conduct and etiquettes * Detail the procedure for documenting all integrity and ethics violations * Explain escalation matrix for reporting deviation | * Practice the principles of integrity and ethics * Follow the various regulatory requirements related to logistics industry * Perform data and information security practices * Identify corrupt practices * Comply to regulatory requirements * Practice code of conduct and etiquettes * Document all integrity and ethics violations * Report deviation as per the escalation matrix |
| **Classroom Aids** | |
| Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser | |
| **Tools, Equipment and Other Requirements** | |
| SOP, worksheets, computer, projector, printer, display board and markers | |

## Module 9: Compliance to health safety and security norms

***Mapped to LSC/N9909, v1.0***

**Terminal Outcomes:**

* Describe health, safety, and security procedures in warehouse
* Demonstrate the inspection procedure to ensure appropriate and safe conditions of activity area and equipment
* Illustrate the standard protocol to be followed during emergency situations, accidents and breach of safety

|  |  |
| --- | --- |
| Duration: *10:00* | Duration: *20:00* |
| **Theory – Key Learning Outcomes** | **Practical – Key Learning Outcomes** |
| * Detail health, safety and security procedures in warehouse * Describe the 5S to be followed * Explain the inspection procedure to ensure appropriate and safe conditions of activity area and equipment * Discuss unsafe working conditions * Describe the inspection procedure to check safe handling of hazardous goods * Discuss the standard protocol to be followed during emergency situations, accidents and breach pf safety * Document health, safety and security violations * Explain the escalation matrix for reporting deviation | * Follow health, safety and security procedures in warehouse * Implement 5S at workplace * Inspect the activity area and equipment, for appropriate and safe conditions * Identify unsafe working conditions * Inspect adherence to standard operating procedures (SOP) while handling dangerous and hazardous goods * Implement standard protocol in case of emergency situations, accidents, and breach of safety * Prepare report on health, safety and security violations * Report deviation as per the escalation matrix |
| **Classroom Aids** | |
| Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser | |
| **Tools, Equipment and Other Requirements** | |
| PPE, MHE, instructional material, alarms, safety guidelines, safety signs, computer, projector etc. | |

## Module 10: GST and it’s application

***Mapped to LSC/N9907, v1.0***

**Terminal Outcomes:**

* Demonstrate the GST application procedure as per SOP

|  |  |
| --- | --- |
| Duration: *20:00* | Duration:*40:00* |
| **Theory – Key Learning Outcomes** | **Practical – Key Learning Outcomes** |
| * Describe the GST application procedure in invoicing process * Detail the rules and regulation in applying and reversing GST * Inspect to identify faults in a document with GST computation * Describe GST documents approval process * Examine for pending litigation from previous regime * Review monthly returns for compliance to regulations * Examine correctness of tax payment records and acknowledgements received | * Prepare the GST application for invoicing process * Examine faults in a document with GST computation * Perform all activities for GST documents approval process * Examine for pending litigation from previous regime * Review monthly returns for compliance to regulations * Examine correctness of tax payment records and acknowledgements received |
| **Classroom Aids** | |
| Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser | |
| **Tools, Equipment and Other Requirements** | |
| Laptop, MS office, ERP, stationery, worksheets, computer, projector, GST guidelines etc. | |

## Module 11: Employability Skills

***Mapped to DGT/VSQ/N0103, v1.0***

**Terminal Outcomes:**

* Discuss the Employability Skills required for jobs in various industries
* Explain the constitutional values, including civic rights and duties, citizenship, responsibility towards society and personal values and ethics such as honesty, integrity, caring and respecting others that are required to become a responsible citizen
* Discuss how to identify opportunities for potential business, sources of funding and associated financial and legal risks with its mitigation plan

|  |  |
| --- | --- |
| Duration: *30:00* | Duration: *60:00* |
| **Theory – Key Learning Outcomes** | **Practical – Key Learning Outcomes** |
| * Outline the importance of Employability Skills for the current job market and future of work * List different learning and employability related GOI and private portals and their usage * Explain the constitutional values, including civic rights and duties, citizenship, responsibility towards society and personal values and ethics such as honesty, integrity, caring and respecting others that are required to become a responsible citizen * Discuss relevant 21st century skills required for employment * Highlight the importance of practicing 21st century skills like Self-Awareness, Behaviour Skills, time management, critical and adaptive thinking, problem-solving, creative thinking, social and cultural awareness, emotional awareness, learning to learn etc. in personal or professional life * Explain the importance of communication etiquette including active listening for effective communication * Discuss the significance of escalating sexual harassment issues as per POSH act * Discuss various financial institutions, products, and services * Explain the common components of salary such as Basic, PF, Allowances (HRA, TA, DA, etc.), tax deductions * Discuss the legal rights, laws, and aids * Describe the role of digital technology in day-to-day life and the workplace * Discuss the significance of displaying responsible online behaviour while using various social media platforms * Explain the types of entrepreneurship and enterprises * Discuss how to identify opportunities for potential business, sources of funding and associated financial and legal risks with its mitigation plan * Describe the 4Ps of Marketing-Product, Price, Place and Promotion and apply them as per requirement * Discuss various tools used to collect customer feedback * Discuss the significance of maintaining hygiene and dressing appropriately * Discuss the significance of maintaining hygiene and dressing appropriately for an interview * List the steps for searching and registering for apprenticeship opportunities | * Research and prepare a note on different industries, trends, required skills and the available opportunities * Demonstrate how to practice different environmentally sustainable practices * Create a pathway for adopting a continuous learning mindset for personal and professional development * Show how to use basic English sentences for everyday conversation in different contexts, in person and over the telephone * Read and understand text written in basic English * Write a short note/paragraph / letter/e -mail using correct basic English * Create a career development plan * Identify well-defined short- and long-term goals * Demonstrate how to communicate effectively using verbal and nonverbal communication etiquette * Write a brief note/paragraph on a familiar topic * Role play a situation on how to work collaboratively with others in a team * Demonstrate how to behave, communicate, and conduct appropriately with all genders and PwD * Demonstrate how to conduct offline and online financial transactions, safely and securely and check passbook/statement * Calculate income and expenditure for budgeting * Demonstrate how to operate digital devices and use the associated applications and features, safely and securely * Demonstrate how to connect devices securely to internet using different means * Follow the dos and don’ts of cyber security to protect against cyber crimes * Create an e-mail id and follow e- mail etiquette to exchange e -mails * Show how to create documents, spreadsheets and presentations using appropriate applications * Utilize virtual collaboration tools to work effectively * Create a sample business plan, for the selected business opportunity * Classify different types of customers * Demonstrate how to identify customer needs and respond to them in a professional manner * Draft a professional Curriculum Vitae (CV) * Use various offline and online job search sources to find and apply for jobs * Role play a mock interview |
| **Classroom Aids** | |
| Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser, UPS, LCD Projector, Computer Tables & chairs | |
| **Tools, Equipment and Other Requirements** | |
| Computer (PC) with latest configurations – and Internet connection with standard operating system and standard word processor and worksheet software (Licensed) (all software should either be latest version or one/two version below), Scanner cum Printer | |

## Module 12: Bid process management

***Mapped to LSC/N9702, v1.0***

**Terminal Outcomes:**

* Demonstrate the steps for bid process management as per SOP

|  |  |
| --- | --- |
| Duration: *30:00* | Duration: *30:00* |
| **Theory – Key Learning Outcomes** | **Practical – Key Learning Outcomes** |
| * Describe activities to identify new business proposals * Detail the methodology of analysing technical requirement of the tender specification as mentioned in the Request for Proposal (RFP) * Explain the process of conducting preliminary feasibility study and cost analysis of the tender based on CAPEX and OPEX requirements * Describe work allocation to various internal teams for proposal preparation * Calculate CAPEX, OPEX, project quote * Explain the reviewing process of proposal for compliance to all tender requirements * Discuss the process for client relationship management | * Identify new business proposals as per SOP * Analyse technical requirement of the tender specification as mentioned in the Request for Proposal (RFP) * Prepare preliminary feasibility study and cost analysis of the tender based on CAPEX and OPEX requirements * Review queries on bid scope with client * Allocate work to various internal teams for proposal preparation * Prepare CAPEX, OPEX, project quote in discussion with engineering, procurement, implementation, operations, HR and finance team * Review the proposal for compliance to all tender requirements * Establish good relationship with clients |
| **Classroom Aids** | |
| Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser | |
| **Tools, Equipment and Other Requirements** | |
| Computer, Enterprise Resource Planning (ERP), MS office, stationery, worksheets, SOP etc | |

# Annexure

## Trainer Requirements

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Trainer Prerequisites | | | | | | |
| Minimum Educational Qualification | **Specialization** | **Relevant Industry Experience** | | **Training Experience** | | **Remarks** |
| ***Years*** | ***Specialization*** | ***Years*** | ***Specialization*** |  |
| Graduate | Warehousing | 4 | Warehousing | 1 | Warehousing |  |

|  |  |
| --- | --- |
| Trainer Certification | |
| Domain Certification | **Platform Certification** |
| Certified for Job Role: “Inventory, Materials Manager” mapped to QP: “LSC/Q0104, v2.0”. Minimum accepted score is 80% | Recommended that the Trainer is certified for the Job Role: “Trainer”, mapped to the Qualification Pack: “MEP/Q2601”. Minimum accepted score is 80% |

## 

## Assessor Requirements

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Assessor Prerequisites | | | | | | |
| Minimum Educational Qualification | **Specialization** | **Relevant Industry Experience** | | **Training/Assessment Experience** | | **Remarks** |
| ***Years*** | ***Specialization*** | ***Years*** | ***Specialization*** |  |
| Graduate | NA | 1 | Warehousing | 1 | warehousing |  |

|  |  |
| --- | --- |
| Assessor Certification | |
| Domain Certification | **Platform Certification** |
| Certified for Job Role: “Inventory Materials Manager” mapped to QP: “LSC/Q0104, v2.0”. Minimum accepted score is 80% | Recommended that the Assessor is certified for the Job Role: “Assessor”, mapped to the Qualification Pack: “MEP/Q2601”. Minimum accepted score is 80% |

## Assessment Strategy

The emphasis is on ‘learning-by-doing' and practical demonstration of skills and knowledge based on the performance criteria. Accordingly, assessment criteria for each job role is set and made available in qualification pack.

The assessment papers for both theory and practical would be developed by Subject Matter Experts (SME) hired by Logistics Sector Skill Council or with the LSC accredited Assessment Agency as per the assessment criteria mentioned in the Qualification Pack. The assessments papers would also be checked for the various outcome-based parameters such as quality, time taken, precision, tools & equipment requirement etc.

Each NOS in the Qualification Pack (QP) is assigned a relative weightage for assessment based on the criticality of the NOS. Therein each Element/Performance Criteria in the NOS is assigned marks on relative importance, criticality of function and training infrastructure.

The following tools would be used for final assessment:

1. **Practical Assessment:** This comprises of a creation of mock environment in the skill lab which is equipped with all equipment required for the qualification pack.

Candidate's soft skills, communication, aptitude, safety consciousness, quality consciousness etc. is ascertained by observation and marked in observation checklist. The outcome is measured against the specified dimensions and standards to gauge the level of their skill achievements.

1. **Viva/Structured Interview:** This tool is used to assess the conceptual understanding and the behavioral aspects with regard to the job role and the specific task at hand. It also includes questions on safety, quality, environment, and equipment etc.
2. **On-Job Training:** OJT would be evaluated based on standard log book capturing departments worked on, key observations of learner, feedback and remarks of supervisor or mentor.
3. **Written Test:** Question paper consisting of 100 MCQs (Hard:40, Medium:30 and Easy: 30) with questions from each element of each NOS. The written assessment paper is comprised of following types of questions:
   1. True / False Statements
   2. Multiple Choice Questions
   3. Matching Type Questions
   4. Fill in the blanks
   5. Scenario based Questions
   6. Identification Questions

**QA Regarding Assessors:**

Assessors are selected as per the “eligibility criteria” laid down by LSC for assessing each job role. The assessors selected by Assessment Agencies are scrutinized and made to undergo training and introduction to LSC Assessment Framework, competency based assessments, assessors guide etc. LSC conducts “Training of Assessors” program from time to time for each job role and sensitize assessors regarding assessment process and strategy which is outlined on following mandatory parameters:

* + 1. Guidance regarding NSQF
    2. Qualification Pack Structure
    3. Guidance for the assessor to conduct theory, practical and viva assessments
    4. Guidance for trainees to be given by assessor before the start of the assessments.
    5. Guidance on assessments process, practical brief with steps of operations practical observation checklist and mark sheet
    6. Viva guidance for uniformity and consistency across the batch.
    7. Mock assessments
    8. Sample question paper and practical demonstration

# References

## Glossary

|  |  |
| --- | --- |
| Term | Description |
| Key Learning Outcome | Key learning outcome is the statement of what a learner needs to know, understand and be able to do in order to achieve the terminal outcomes. A set of key learning outcomes will make up the training outcomes. Training outcome is specified in terms of knowledge, understanding (theory) and skills (practical application). |
| OJT (M) | On-the-job training (Mandatory); trainees are mandated to complete specified hours of training on site |
| OJT (R) | On-the-job training (Recommended); trainees are recommended the specified hours of training on site |
| Training Outcome | Training outcome is a statement of what a learner will know, understand and be able to do **upon** **the** **completion of the training**. |
| Terminal Outcome | Terminal outcome is a statement of what a learner will know, understand and be able to do **upon the completion of a module.** A set of terminal outcomes help to achieve the training outcome. |

## Acronyms and Abbreviations

|  |  |
| --- | --- |
| Term | Description |
| QP | Qualification Pack |
| NSQF | National Skills Qualification Framework |
| NSQC | National Skills Qualification Committee |
| NOS | National Occupational Standards |