



QUALIFICATIONS PACK - OCCUPATIONAL STANDARDS FOR LOGISTICS SECTOR

What are Occupational Standards(OS)?

- OS describe what individuals need to do, know and understand in order to carry out a particular job role or function
- OS are performance standards that individuals must achieve when carrying out functions in the workplace, together with specifications of the underpinning knowledge and understanding

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Introduction

Qualifications Pack: Warehouse Executive (Option – Forecasting)

SECTOR: LOGISTICS

SUB-SECTOR: Warehousing

OCCUPATION: Operations, Documentation & Reporting

REFERENCE ID: LSC/Q0301

ALIGNED TO: NCO-2015/4321.01 to 4321.05 and ISCO -08/4132, 4321, 4322

Brief Job Description: The individual is responsible for updating warehouse data into the ERP system, prepare reports, analyse of data for trends, prepare forecasts, print labels, and coordinate with line functions to ensure seamless operation of warehouse functions.





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Options

Option 1: Forecasting

The unit is about conducting trend analysis and developing forecasts factoring in various micro and macro-economic factors

Personal Attributes: A warehouse executive should be proactive, organised, and eye for details. S/he should be able to draw key findings based on data analysis. S/he should have good computer skills and numerical skills. The individual should have good interpersonal skills and ability to work with various stakeholders.





Qualifications Pack Code	LSC/Q0301		
Job Role	Warehouse Executive		
Credits(NSQF)	TBD	Version number	1.0
Sector	Logistics	Drafted on	18/12/2017
Sub-sector	Warehousing	Last reviewed on	04/05/2019
Occupation	Documentation and Reporting	Next review date	04/05/2022
NSQC Clearance on	DD/MM/YYYY		
Effective from date		DD/MM/YYYY	

Job Role	Warehouse Executive		
Role Description	The individual is responsible for updating warehouse data into the Enterprise Resource Planning (ERP) system, prepare reports, analyse of data for trends, prepare forecasts, print labels, and coordinate with line functions to ensure seamless operation of warehouse functions.		
NSQF Minimum Educational Qualifications Maximum Educational Qualifications	4 Graduate (or) Diploma/ Class XII with relevant experience (or) Class X with relevant experience		
Prerequisite License or Training	Not Applicable for License. Should be proficient and cleared Level 3		
Minimum Job Entry Age	19 years		
Experience	Diploma/Class XII with 1 year of experience in warehouse operations (or) Class X with 3 years of experience in warehouse operations		
	Compulsory: 1. LSC/N0301 Warehouse data entry and analysis using ERP 2. LSC/N0107 Perform inbound and outbound documentation 3. LSC/N0108 Perform basic quality check and inventory		
Applicable National Occupational standards (NOS)	documentation 4. LSC/N0109 Perform transport coordination 5. LS C/N9904 Maintain integrity and ethics in operations 6. LSC/N9905 Follow health, safety and security procedures 7. LSC/N9906 Verify GST invoices Options (Not mandatory): Option1: Forecasting 1.1 LSC/N0110 Forecasting and trend analysis		





Performance Criteria	As described in the relevant OS units





Keywords /Terms	Description
Core Skills/Generic Skills	Core Skills or Generic Skills are a group of skills that are key to learning and working in today's world. These skills are typically needed in any work environment. In the context of the NOS, these include communication related skills that are applicable to most job roles.
Function	Function is an activity necessary for achieving the key purpose of the sector, occupation, or area of work, which can be carried out by a person or a group of persons. Functions are identified through functional analysis and form the basis of NOS.
Job role	Job role defines a unique set of functions that together form a unique employment opportunity in an organization.
Knowledge and Understanding	Knowledge and Understanding are statements which together specify the technical, generic, professional and organizational specific knowledge that an individual needs in order to perform to the required standard.
National Occupational Standards (NOS)	NOS are Occupational Standards which apply uniquely in the Indian context
Occupation	Occupation is a set of job roles, which perform similar/related set of functions in an industry.
Organisational Context	Organisational Context includes the way the organization is structured and how it operates, including the extent of operative knowledge managers have of their relevant areas of responsibility.
Performance Criteria	Performance Criteria are statements that together specify the standard of performance required when carrying out a task.
Qualifications Pack(QP)	Qualifications Pack comprises the set of NOS, together with the educational, training and other criteria required to perform a job role. A Qualifications Pack is assigned a unique qualification pack code.
Electives	Electives are NOS/set of NOS that are identified by the sector as contributive to specialization in a job role. There may be multiple electives within a QP for each specialized job role. Trainees must select at least one elective for the successful completion of a QP with Electives.
Options	Options are NOS/set of NOS that are identified by the sector as additional skills. There may be multiple options within a QP. It is not mandatory to select any of the options to complete a QP with Options.
Unit Code	Unit code is a unique identifier for an Occupational Standard, which is denoted by an 'N'
Unit Title	Unit title gives a clear overall statement about what the incumbent should be able to do.
Qualifications Pack Code	Qualifications Pack Code is a unique reference code that identifies a qualifications pack.
Scope	Scope is the set of statements specifying the range of variables that an individual may have to deal with in carrying out the function which have a critical impact on the quality of performance required.





Sector	Sector is a conglomeration of different business operations having similar businesses and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.
Sub-Sector	Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.
Sub-functions	Sub-functions are sub-activities essential to fulfil the achieving the objectives of the function.
Technical Knowledge	Technical Knowledge is the specific knowledge needed to accomplish specific designated responsibilities.





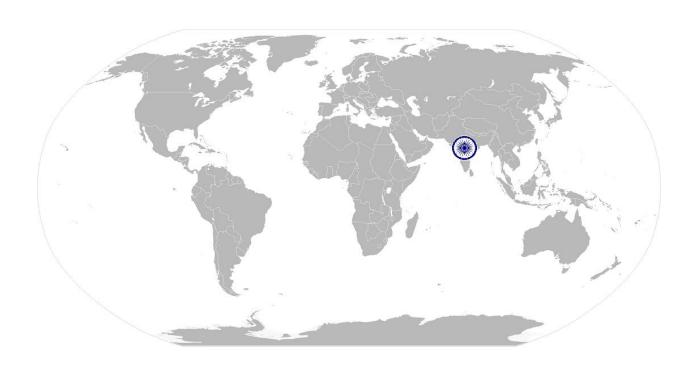
Keywords /Terms	Description
5S	Sort, Set In order, Shine, Standardize and Sustain
CGST	Central Goods and Services Tax
ERP	Enterprise Resource Planning
GST	Goods and Service Tax
GSTIN	GST Identification Number
IGST	Integrated Goods and Services Tax
IT	Information Technology
МНЕ	Material Handling Equipment
MIS	Management Information System
NSQF	National Skills Qualifications Framework
OHSAS	Occupational Health and Safety Assessment Series
OH&S	Occupational Health and Safety
OS	Occupational Standards
PAN	Permanent account number
PPE	Personal Protective Equipment
QP	Qualifications Pack
SAC	Service Accounting Code
SGST	State Goods and Services Tax
SKU	Stock Keeping Unit
SOP	Standard Operating Procedure
UIN	Unique Identification Number
WMS	Warehouse management system







National Occupational Standard



Overview

This unit is about performing data entry into Enterprise resource planning (ERP), analysis of data, extraction of reports and ensuring information flow

Knowledge and understanding (K)







LSC/N0301 Warehouse data entry and analysis using ERP

LSC/N0301	Warehouse data entry and analysis using ERP
Unit Code	LSC/N0301
Unit Title (Task)	Warehouse data entry and analysis using ERP
Description	This unit is about making data entries and updations in ERP as well as analysing data to draw inferences and ensuring information flow
Scope	This unit/task covers the following:
	Feed in information into ERP
	Analyse and report
	Coordinate and communicate internally and to external stakeholders
	Range: ERP, MS Office, Data analysis software, stationery, computer, printer, ERP
	software, etc.
Performance Criteria(P	C) w.r.t. the scope
Element	Performance Criteria
Feed information	To be competent, the user/individual on the job must be able to:
into ERP	PC1. collect information from associate regarding shipments, loading, un-loading,
	packing and binning activities, etc. and feed into ERP
	PC2. obtain information from supervisors and managers regarding priorities,
	complaints/delay, escalations, customer feedback etc. and feed into ERP
	PC3. obtain information regarding change inventory and feed into ERP
Analyze and report	To be competent, the user/individual must be able to:
	PC4. review entries made into the ERP with respect to daily warehouse operations
	PC5. perform various data analysis such as variance analysis, financial, quality,
	vendor performance, customer fulfilment status, operational complaint related
	internal and external stakeholders, transporters performance etc.
	PC6. provide a daily report to management regarding different activities
Coordinate and	To be competent, the user/ individual must be able to:
communicate	PC7. coordinate with customers to understand their requirements on dispatch,
internally and to	tracking of orders, goods in transit, etc.
external stakeholders	PC8. coordinate with departments to resolve queries and provide information
	PC9. liaise with clients, suppliers and transport companies and provide the
	necessary information
	PC10. prepare periodic reports and update the management







LSC/N0301	Warehouse data entry and analysis using ERP		
A. Organizational	The individual on the job needs to know and understand:		
context	KA1. organizational procedures		
	KA2. different hubs and service stations of the organization		
	KA3. documentation and reporting as per organization's mandate		
	KA4. security procedures to be followed		
	KA5. escalation matrix for reporting identified problems		
	KA6. risk and impact of not following defined procedures/work instructions		
	KA7. coding system followed to label mail		
	KA8. Information Technology (IT) system and ERP system of the organization		
B. Technical	The individual on the job needs to know and understand:		
knowledge	KB1. use of computer and associated equipment		
	KB2. basic trouble shooting regarding telephones and computers		
	KB3. using the ERP		
	KB4. data analysis		
	KB5. report preparation		
	KB6. geographical spread of states and cities		
	KB7. how to read labels and understand instructions in the customer query		
	resolution log book		
	KB8. understanding of various escalations regarding resolving and catering to the		
	customer query		
	KB9. overall process from pickup to delivery and different departments engaged in		
	the process		
	KB10. types of shipments being handled		
	KB11. special characteristics and handling requirements of shipments, if any		
Skills (S)			
A. Core skills/	Reading skills		
generic skills	The user/individual on the job needs to know how to read:		
	SA1. written instructions		
	SA2. product instructions, invoicing label and shipment labels		
	SA3. product tags and labels		
	SA4. various reports and notes		
	Writing skills		
	The user/individual on the job needs to know how to:		
	SA5. write damage reports and daily output reports		
	SA6. generate daiy reports from Management Information System (MIS)		
	SA7. Develop presentations on operational trends		
	Oral communication (listening and speaking skills)		
	The user/individual on the job needs to know and understand how to:		
	SA8. communicate with supervisors and co-workers		
D. Duefeer's selection	SA9. collect information from supervisors, associates and peers		
B. Professional skills	Decision making		







LSC/N0301 Warehouse data entry and analysis using ERP

The user/individual on the job needs to know how to:

- SB1. conduct basic checks and verify the accuracy of the data provided
- SB2. identify errors in data reporting in ERP and resolve the same or escalate if required
- SB3. draw inferences and conclusions based on trend analysis

Plan and organize

The user/individual on the job needs to know how to

- SB4. maintain puntuality
- SB5. plan for timely collection of information from spervisors and associates
- SB6. organise the data to streamline data entry processes
- SB7. be a team player and achieve joint goals

Customer centricity

The user/individual on the job needs to know how to:

- SB8. adhere to customer timelines
- SB9. address urgency of customers
- SB10. speak politiely with customers and take their feedback constructively

Problem Solving

The user/individual on the job needs to know how to:

- SB11. identify common trends as per analysis and report the same to management
- SB12. suggest possible solutions for the common issues in daily operations identified based on information
- SB13. verify the accuracy of the data and apply filters before updating the data into ERP

Analytical thinking

The user/individual on the job needs to know how to:

- SB14. verify the authenticity of the data and apply filters to remove abberations in the data
- SB15. analyse trends to identify defaults for corrective action as needed

Critical thinking

The user/individual on the job needs to know how to:

- SB16. observe the data to identify abberations in the same
- SB17. cross check data to check for data gaps and mistakes in reporting

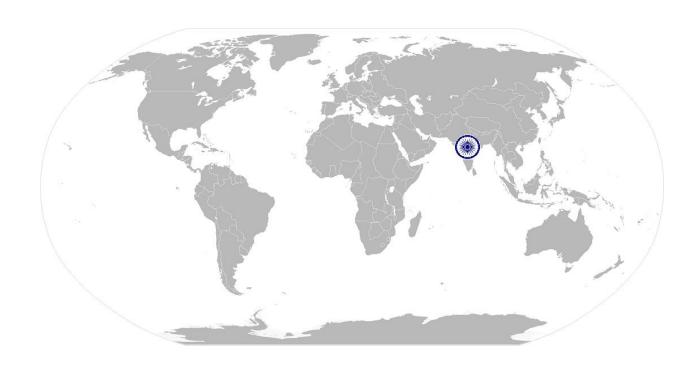






Warehouse data entry and analysis using ERP

NOS Code	LSC/N0301		
Credits(NSQF)	TBD	Version number	1.0
Industry	Logistics	Drafted on	18/12/2017
Industry Sub-sector	Warehousing	Last reviewed on	01/03/2019
Occupation	Documentation and Reporting	Next review date	01/03/2022

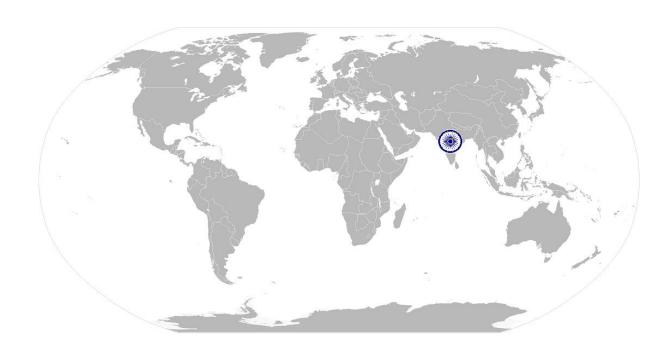








National Occupational Standard



Overview

This unit is about performing inbound and outbound documentation







Unit Code Unit Title (Task) Perform inbound and outbound documentation This unit is about preparing documentation for inbound and outbound goods in a warehouse Scope This unit/task covers the following: Perform inbound and outbound documentation
(Task) Description This unit is about preparing documentation for inbound and outbound goods in a warehouse Scope This unit/task covers the following: • Perform inbound and outbound documentation
warehouse Scope This unit/task covers the following: Perform inbound and outbound documentation
Perform inbound and outbound documentation
Undertake claims documentation
Range: ERP, MS Office, SOP, Data analysis software, stationery, computer, printer,
ERP software, etc.
Performance Criteria(PC) w.r.t. the scope
Element Performance Criteria
Perform inbound and To be competent, the user/individual on the job must be able to:
outbound PC1. before unloading, check packages for availability of mandatory documents
documentation PC2. perform the arithmetic check on inbound packages to verify accuracy of
numbers in accordance with system information
PC3. conduct preliminary QC check along with warehouse supervisor for damaged
and tampered packages
PC4. prepare inbound documentation and get it signed by the shipper
PC5. follow-up with the delivery team and woodate the status of the delivery in the system
PC6. check the delivery manifest with the pick list to cross verify that correct products are being shipped out
PC7. perform the arithmetic check on outbound packages to verify accuracy of numbers
PC8. conduct preliminary QC check of outbound packages for damages
PC9. update the information regarding failed delivery in the system with a valid
reason PC10.check if the delivery data is updated in the system for proper tracking
PC11. check for availability and correctness of appropriate documentation including
air way bill, bill of lading, fumigation certificate, PGA (Participative Government
Agencies) documentation, customs documentation etc.
PC12.perform complete outbound documentation and update same in ERP
Undertake claims To be competent, the user/ individual must be able to:
documentation PC13. obtain the list of claims, the individual claim forms, the claims processing
checklist and the inspection checklist from the manager/supervisor
PC14.check the reason in the claim form and perform a visual inspection of the
quarantined goods along with concerned supervisor
PC15.check whether the claims were filed within the authorised timelines and

classify claims as outdated or timely







LSC/N0107	Perform inbound and outbound documentation
	PC16. verify that all the documents required (assessment valuation, invoice/bill,
	claims and insurance forms, etc.) in the claims processing checklist are present
	and genuine
	PC17.escalate false or outdated claims to the manager
	PC18. process the claim documentations to supervisor/manager for approval. On
	receipt of internal approval, forward them to the concerned insurance
	companies along with evidence and recommendation.
Manufadae end undere	tanding (V)
Knowledge and unders	
A. Organizational	The individual on the job needs to know:
context	KA1. company's reporting structure to support and expedite project acivities
	KA2. company's policy and work instructions on quality standards, documentation,
	etc. KA3. importance of the individual's role in the workflow
	KA4. occupational health and safety standards and security procedures to be
	followed
	KA5. procedures for dealing with loss or damage to goods
	KA6. coding system followed to label items
	KA7. ERP and reporting system of the organization
B. Technical	The individual on the job needs to know:
knowledge	KB1. use of computer and associated equipment like hand held data management
	devices
	KB2. different material handling equipment and their uses
	KB3. different geographical locations
	KB4. information from the ERP system
	KB5. labels and understand instructions
	KB6. insurance claim documentation
	KB7. escalations regarding resolving and catering to the customer query
	KB8. overall process in warehouse operations
	KB9. different types of goods being handled and precautions and procedures with
	respect to them particularly handling of special items and dangerous goods
	KB10. various inventory counting methods and processes
Skills (S)	RB10. Various inventory counting methods and processes
A. Core skills/	Reading skills
generic skills	The user/individual on the job needs to know how to read:
Selietic skills	SA1. written instructions
	SA2. product instructions, invoicing label and shipment labels
	SA3. product tags and labels
	SA4. various reports and notes
	Writing skills







LSC/N0107	Perform inbound and outbound documentation
	The user/individual on the job needs to know how to:
	SA5. write damage reports and daily output reports
	SA6. generate daiy reports from MIS
	SA7. Develop presentations on operational trends
	Oral communication (listening and speaking skills)
	The user/individual on the job needs to know and understand how to:
	SA8. communicate with supervisors and co-workers
	SA9. collect information from supervisors, associates and peers
B. Professional skills	SA10. communicate with vendors and insurance companies Decision making
b. Professional skills	
	The user/individual on the job needs to know how to:
	SB1. conduct basic checks on packages both inbound and outbound
	SB2. identify damamges and issues in accruacy of packages w.r.t checklists
	Plan and organize
	The user/individual on the job needs to know how to
	SB3. maintain puntuality
	SB4. plan for timely collection of information from spervisors and associates
	SB5. organise the data to streamline data entry processes
	SB6. Be a team player and acheive joint goals
	Customer centricity
	The user/individual on the job needs to know and understand how to:
	SB7. adhere to the timelines
	SB8. address issues related to non delivery of packages
	SB9. address issues of pilferage and damage
	Problem solving
	The user/individual on the job needs to know and understand how to:
	SB10. resolve issues with respect to idetification of damages and accuracy of
	product as per specification
	Analytical thinking
	The user/individual on the job needs to know and understand how to:
	SB11. suggest methods to streamline the tracking process
	Critical thinking
	The user/individual on the job needs to know and understand how to:
	SB12. improve work processes by adopting best practices
	SB13. concentrate on task at hand and complete it without errors







Perform inbound and outbound documentation

NOS Code		LSC/N0107	
Credits(NSQF)	TBD	Version number	1.0
Industry	Logistics	Drafted on	18/12/2017
Industry Sub-sector	Warehousing	Last reviewed on	01/03/2019
Occupation	Operations	Next review date	01/03/2022









National Occupational Standard



Overview

This unit is about performing basic quality check, inventory documentation and printing labels and stationary







LSC/N0108	Perform quality check and inventory documentation
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Unit Code	LSC/N0108
Unit Title (Task)	Perform quality check and inventory documentation
Description	This unit is about performing basic quality check and inventory documentation
Scope	This unit/task covers the following:
	Perform basic quality check
	Perform inventory documentation
	Print labels, product tags and other codes
	Range: ERP, Barcode scanner, packing devices, packing material, markers and
	stationery, computer, printer, calculator, counting devices, Management Information
	System (MIS) software, etc.
Performance Criteria(I	·
Element	Performance Criteria
	To be competent, the user/individual on the job must be able to: PC1. identify the sample for quality check from the inbound and outbound
	shipments
	PC2. conduct a basic product description match, brand match, logo match,
Perform basic quality	manufacturing location match, check for authenticity of the product and
check	check for damages on the packaging the respect to the information in the
	Enterprise resource planning (ERP)
	PC3. prepare quality check report and update to manager in case of any
	aberrations with respect to desired quality and product configuration
Perform inventory	To be competent, the user/individual on the job must be able to:
check and	PC4. obtain list of stored items from the supervisor and the system along with
documentation	location of each item
	PC5. assess the number of items to be counted daily considering the sample size
	and the total number of Stock Keeping Units (SKU)
	PC6. obtain Personal Protective Equipment (PPE) for working on the shop floor
	PC7. physically count the number of items and cross check them with the system
	report
	PC8. verify inventory records with system and the physical inspection and record
	the same
Drint labels musdust	PC9. prepare a daily inventory report and highlight discrepancies
Print labels, product	To be competent, the user/ individual must be able to:
tags, and other codes	PC10. obtain information from supervisor and MIS regarding the on-going activities for which bar codes, labels, invoices need to be printed
	PC11. check and verify the list with the system for correctness
	PC11. Check and verify the list with the system for correctness PC12. print the bar codes, product tags, address tags, labels, etc. and handover to
	the respective supervisors PC13. maintain a count and record for daily printing activities
	rcis. maintain a count and record for daily printing activities







LSC/N0108 Perform quality check and inventory documentation

LSC/N0108	8 Perform quality check and inventory documentation
Knowledge and under	standing (K)
A. Organizational context	 The individual on the job needs to know and understand: KA1. company's reporting structure to support and expedite project acivities KA2. company's policy and work instructions on quality standards, documentation, etc. KA3. importance of the individual's role in the workflow KA4. occupational health and safety standards and security procedures to be followed KA5. procedures for dealing with loss or damage to goods KA6. coding system followed to label items
B. Technical knowledge	 KA7. ERP and reporting system of the organization The individual on the job needs to know and understand: KB1. use of computer and associated equipment like hand held data management devices KB2. using various printing devices such as barcode printers, product tag, address tag label printers KB3. different material handling equipment and their uses KB4. different geographical locations KB5. information from the ERP/ MIS system KB6. labels and understand instructions
Skills (S)	 KB7. escalations regarding resolving and catering to the customer query KB8. overall process in warehouse operations KB9. different types of goods being handled and precautions and procedures with respect to them particularly handling of special items and dangerous goods KB10. various inventory counting methods and processes
	Deading skills
A. Core skills/ generic skills	Reading skills The user/individual on the job needs to know how to read: SA1. written instructions SA2. product instructions, invoicing label and shipment labels SA3. product tags and labels SA4. various reports and notes Writing skills The user/individual on the job needs to know how to: SA5. write damage reports and daily output reports SA6. generate daiy reports from MIS SA7. develop presentations on operational trends Oral communication (listening and speaking skills) The user/individual on the job needs to know and understand how to: SA8. communicate with supervisors and co-workers
	SA8. communicate with supervisors and co-workers SA9. collect information from supervisors, associates and peers







LSC/N0108	Perform quality check and inventory doc	umentation
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B. Professional skills	Decision making
	The user/individual on the job needs to know how to:
	SB1. conduct basic checks and verify the accuracy of the data provided
	SB2. understand errors in data reporting and resolve the same or escalate if
	required
	Plan and organize
	The user/individual on the job needs to know how to
	SB3. maintain puntuality
	SB4. plan for timely collection of information from spervisors and associates
	SB5. organise the data to streamline data entry processes
	SB6. be a team player and achieve joint goals
	Customer centricity
	The user/individual on the job needs to know and understand:
	SB7. importance of customer timelines
	SB8. label and invoice requirement as per customer instructions
	Problem solving
	The user/individual on the job needs to know how to:
	SB9. resolve basic issues with system operations and printer operations
	SB10. verify the accuracy of the data and apply
	Analytical thinking
	The user/individual on the job needs to know how to:
	SB11. verify the authenticity of the data and apply filters to remove abberations in
	the data
	SB12. analyse trends to identify defaults for corrective action as needed
	Critical thinking
	The user/individual on the job needs to know how to:
	SB13. observe the data to identify abberations in inventory data
	SB14. cross check data to check for data gaps and mistakes in reporting

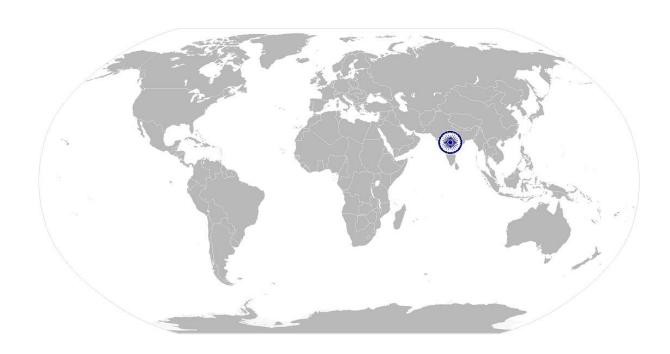
NOS Code		LSC/N0108	
Credits(NSQF)	TBD	Version number	1.0
Industry	Logistics	Drafted on	18/12/2017
Industry Sub-sector	Warehousing	Last reviewed on	01/03/2019
Occupation	Operations	Next review date	01/03/2022







National Occupational Standard



Overview

This unit is about performing transport coordination







LSC/N0109 Perform Transport Coordination

LSC/NU109	Ferioriii Transport Coordination
Unit Code	LSC/N0109
Unit Title (Task)	Perform transport coordination
Description	This unit is about performing transport coordination with clients, warehouse and transporters.
Scope	This unit/task covers the following:
	Coordinate with internal teams and transport operators
	Range: Computer, printer, Warehouse management system (WMS) software,
	Enterprise resource planning (ERP) etc.
Performance Criteria(F	C) w.r.t. the Scope
Element	Performance Criteria
Coordinate with	To be competent, the user/individual on the job must be able to:
internal teams and	PC1. identify transporters based on shipping requirements of clients
transport operators	PC2. analyze the cost for transport and communicate with the client for his approval
	PC3. finalize the transporter and prepare the necessary documentation
	PC4. coordinate with transporters for pickup
	PC5. Inform the supervisors in various departments regarding the pickup and
	transport timing
	PC6. check that the documents of the transporter are in order while pickup
	PC7. resolve any transportation problems of mplaints and
	PC8. inform the supervisors and customers regarding the pickup and transport
	timing
	PC9. check that all the cargo to be loaded is arranged in loading bay in adherence to
	consolidation chart and are correct in quantity
	PC10. update the transport information in ERP
Knowledge and unders	tanding (K)
A. Organizational	The individual on the job needs to know and understand:
context	KA1. company's reporting structure to support and expedite project acivities
	KA2. company's policy and work instructions on quality standards, documentation, etc.
	KA3. importance of the individual's role in the workflow
	KA4. occupational health and safety standards and security procedures to be
	followed
	KA5. procedures for dealing with loss or damage to goods
	KA6. coding system followed to label items
	KA7. ERP and Information Technology (IT) system of the organization
B. Technical	The individual on the job needs to know and understand:
knowledge	KB1. use of computer and associated equipment like hand held data management
	devices
	KB2. different material handling equipment and their uses
	KB3. transportation documentation







LSC/N0109	Perform Transport Coordination
	KB4. types of trucks for different types of goods
	KB5. different geographical locations
	KB6. information from the ERP system
	KB7. labels and understand instructions
	KB8. escalations regarding resolving and catering to the customer query
	KB9. overall process in warehouse operations
	KB10. different types of shipments being handled
	KB11. precautions and procedures with respect to shipments particularly handling of
	special items and dangerous goods
	KB12. various inventory counting methods and processes
Skills (S)	
A. Core skills/	Reading skills
generic skills	The user/individual on the job needs to know how to read:
	SA1. written instructions
	SA2. product instructions, invoicing label and shipment labels
	SA3. product tags and labels
	SA4. various reports and notes
	Writing skills
	The user/individual on the job needs to know to:
	SA5. write damage reports and daily output reports
	SA6. generate daiy reports from Management Information System (MIS)
	SA7. Develop presentations on operational trends
	Oral communication (listening and speaking skills)
	The user/individual on the job needs to know and understand how to:
	SA8. communicate with supervisors and co-workers
	SA9. collect information from supervisors, associates and peers
B. Professional skills	Decision making
	The user/individual on the job needs to know and understand how to:
	SB1. analyse and identify the most appropriate transporter keeping customer
	requirements at forefront
	SB2. decide if there are any mistakes or issues with transporter's documents
	Plan and organize
	The user/individual on the job needs to know and understand how to
	SB3. maintain puntuality
	SB4. organise the data to streamline data entry processes
	SB5. be a team player and achieve joint goals
	Customer centricity







Perform Transport Coordination

The user/individual on the job needs to know and understand:

SB6. importance of customer timelines

SB7. transport requirement as per customer instructions

Problem solving

The user/individual on the job needs to know and understand how to:

SB8. resolve basic issues with respect to various documentation of the transporter

SB9. verify the accuracy of the data and apply filters before analyzing data

Analytical thinking

The user/individual on the job needs to know and understand how to: SB10. analyse data of different transporters to identify the appropriate transporter

Critical thinking

The user/individual on the job needs to know and understand how to: SB11. observe the data to identify abberations in data

SB12. cross check data to check for data gaps and mistakes in analysis



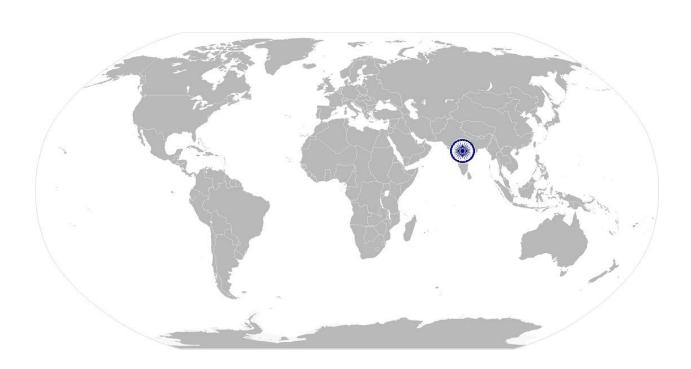
NOS Code	An RIL	LSC/N0109	
Credits(NSQF)	TBD	Version number	1.0
Industry	Logistics	Drafted on	18/12/2017
Industry Sub-sector	Warehousing	Last reviewed on	01/03/2019
Occupation	Operations	Next review date	01/03/2022







National Occupational Standard



Overview

This unit is about maintaining integrity, ensuring data security, and professional and ethical practices.







LSC/N9904 Maintain integrity and ethics in operation
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LSC/N9904	Maintain integrity and etnics in operation	
Unit Code	LSC/N9904	
Unit Title	Maintain integrity and ethics in operation	
(Task)		
Description	This unit is about maintaining integrity, ensuring data security, and professional and ethical practices	
Scope	This unit/task covers the following:	
Зсоре	Maintain integrity and ensure data security	
	Professional and ethical practices	
	Ensure regulatory compliance	
	Range: Standard Operating Procedures (SOP), worksheets, computer, projector,	
	whiteboard and markets.	
Performance Criteria(I	PC) w.r.t. the Scope	
Element	Performance Criteria	
Maintain integrity	To be competent, the user/ individual must be able to:	
ensuring data	PC1. refrain from indulging in corrupt practices	
security	PC2. avoid using company's funds, property or resources for undertaking personal	
	activities	
	PC3. protect customer's information and ensure it is not misused	
	PC4. protect data and information related to business or commercial decisions	
Practise ethical and	To be competent, the user/ individual must be able to:	
professional	PC5. avoid acceptance of cash or kind from vendors for support or contract	
behaviour	negotiations	
No. III VIII VIII VIII VIII VIII VIII VII	PC6. demonstrate and practice ethics in day-to-day processes and dealings with	
	customers and colleagues	
	PC7. avoid nepotism	
	PC8. consult supervisor or senior management when in situations that may require	
	differentiating between ethical and unethical	
	PC9. report promptly all violations of code of ethics	
	PC10. dress up and conduct in a professional manner	
	PC11. communicate with clients and stakeholders in a soft and polite manner	
	PC12. follow etiquettes in accordance to the place	
France varietam.	To be competent, the user/ individual must be able to:	
Ensure regulatory	PC13. check for regulatory documentation and compliances for the shop floor as per	
compliance		
	information from the supervisor	
	PC14. perform activities considering the regulatory requirements	
	PC15. use Personal Protective Equipment (PPEs) in accordance to regulatory	
	requirements	
	PC16. identify the different types of dangerous goods and handling methodologies	
	PC17. follow the SOP for handling of different types of dangerous goods	

PC18. consult supervisor or senior management when in situations that may require







LSC/N9904	Maintain integrity and ethics in operation			
	differentiating between ethical and unethical			
	PC19. promptly report all regulatory violations			
Knowledge and unders				
A. Organizational				
context (Knowledge of	The user/individual on the job needs to know and understand:			
the company /	KA1. company's policies on use of language			
organization and its	KA2. company's Human Resources policies			
processes)	KA3. company's code of ethics			
	KA4. company's whistle blower policy			
	KA5. company's rules related to sexual harassment			
	KA6. company's reporting structure			
	KA7. company's documentation policy			
B. Technical knowledge	The user/individual on the job needs to know and understand:			
	KB1. principles of code of ethics and business ethics			
	KB2. various regulatory requirements			
	KB3. documentary compliance for various regulations			
	KB4. different dangerous shipment			
	KB5. regulations w.r.t dangerous shipment			
Skills (S)				
A. Core skills/	Reading Skills			
generic skills	The individual on the job needs to know how to read:			
8	SA1. company policy documents and work related documents			
	SA2. emails and written instructions			
	Writing Skills			
	The individual on the job needs to know how to fill:			
	SA3. documentation pertaining to ethics and regulatory requirement			
	Oral Communication (Listening and Speaking skills)			
	The individual on the job needs to know how to communicate with:			
	SA4. team members to work efficiently			
	SA5. peers and subordinates about information security and building trust			
	Decision making			
B. Professional skills	The individual on the job needs to know how to:			
	SB1. identify a shipment as dangerous goods			
	SB2. assess if the situation needs to be reported regarding regulations			
	Plan and Organize			
	The individual on the job needs to know how to:			
	SB3. plan and organise actions as per company's guidelines			
	Customer centricity			
	The individual on the job needs to know how to:			
	SB4. prevent company and customer information leakage			
	Problem solving			
	The individual on the job needs to know how to:			







LSC/N9904	Maintain integrity and ethics in operation	
	SB5. advise colleagues regarding sensitive issues pertaining to conduct and	
	regulations	
	Analytical Thinking	
	The individual on the job needs to know how to:	
	SB6 provide professional services diligently and with integrity	

Critical Thinking

The individual on the job needs to know how to:

SB7. avoid defaming company's name by indulging into pilferage or fiddling with quality or quantity of shipment

SB8. be fair and reasonable in profession and disclose conflict of interests

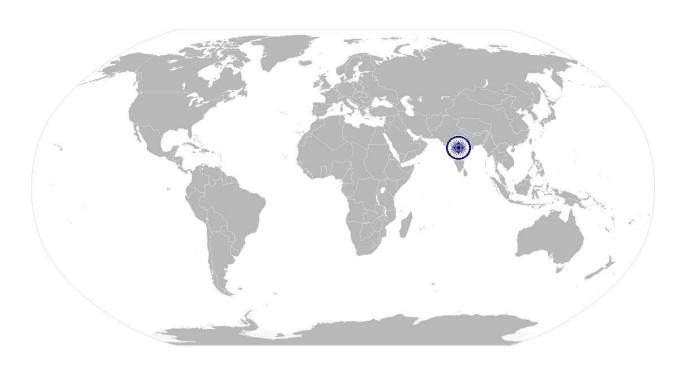
NOS Code		LSC/N9904	
Credits(NSQF)	TBD	Version number	1.0
Industry	Logistics	Drafted on	18/12/2017
Sub-Sector	Generic	Last reviewed on	01/03/2019
Occupation	Generic	Next review date	01/03/2022







National Occupational Standard



Overview

This unit is about ensuring compliance with health, safety and security procedures at the workplace







LSC/N9905	Follow health, safety and	l security procedures
LOCITORO	I onow meaning sarcty and	i security procedures

LSC/N9905	Follow health, safety and security procedures	
Unit Code	LSC/N9905	
Unit Title (Task)	Follow health, safety and security procedures	
Description	This unit is about ensuring compliance with health, safety and security procedures at the workplace	
Scope	 This unit/task covers the following: Follow health, safety and security procedures Ensure compliance to health, safety and security Range: Personal Protective Equipment (PPE), Material Handling Equipment (MHE), instructional material, safety guidelines, safety signs, computer, projector etc. 	
Performance Criteria(PC) w.r.t. the Scope		
Element	Performance Criteria	
Follow health, safety	To be competent, the user/ individual must be able to:	

Performance Criteria(PC) w.r.t. the Scope				
Element	Performance Criteria			
Follow health, safety	To be competent, the user/ individual must be able to:			
and security	PC1. make note of all safety processes in different location (cargo loading area,			
procedures	ramp operation area, etc.) with reference to area of operation			
	PC2. wear all PPE such as goggles, ear plugs, helmet, mask, shoes, etc. as			
	applicable in the cargo movement area			
	PC3. follow standard driving practice to ensure safety of life and material			
	PC4. follow organizational protocol to deploy action in case of signs of any			
	emergency situation or accident or breach of safety			
	PC5. undertake periodical preventive health check ups			
	PC6. follow necessary Standard Operating Procedure (SOP) and precautions while			
	handling dangerous and hazardous goods			
	PC7. follow security procedures like green gate in port, customs area, factory			
	security, etc.			
	PC8. comply with data safety regulations of the organisation			
	follow standard safety procedures while handling hazardous / fragile cargo			
	and walk only on the designated pathway			
Ensure compliance to	To be competent, the user/ individual must be able to:			
health, safety and	PC10. recognise unsafe conditions and safety practices at the workplace and report			
security	it to concerned authority			
	PC11. inspect the activity area and equipment for appropriate and safe condition			
	PC12. check if stacking is done at defined height and is not on the walk way			
	PC13. check if walk way is free from grease/oil			
	PC14. check if emergency fire alarms, water sprinklers and smoke detectors are			
	installed at all places			
	PC15. participate in fire drills			
	PC16. check if standard material handling procedure are being followed			
	PC17. check if hold ladders, platforms and hand rails to be in a sound and safe			
	condition			







LSC/N9905	Follow health, safety and security procedures		
	PC18. check if all the safety and security related tags, labels and signage are placed		
	in the cargo		
	PC19. check if loading instrument is certified and operational		
	PC20. implement 5S at workplace		
	PC21. check if cargo has passed security checks and report in case of any violation		
Knowledge and unders	standing (K)		
A. Organizational	The individual on the job needs to know and understand:		
context	KA1. health, safety and security policies and procedures		
(Knowledge of the	KA2. special instructions for hazardous cargo handling		
company /	KA3. defined standard operating procedures		
organization and	KA4. risk and impact of not following defined procedures/work instructions with		
its processes)	reference to health, safety and security operations		
	KA5. escalation matrix for reporting identified problem		
B. Technical	The individual on the job needs to know and understand:		
knowledge	KB1. basics of (Occupational Health and Safety Assessment Series) OHSAS		
	KB2. 5S implementation and practice		
	KB3. necessary security procedures for airport, customs area, etc.		
	KB5. standard material handling procedures while handling cargo		
	KB6. safety and security signage and their functions		
	KB7. different security tags, labels and signage		
	KB8. handling procedure for hazardous / fragile cargo		
	KB9. security procedures for dangerous / hazardous shipment		
	KB10. different PPE, their usage and purpose		
	KB11. safe driving techniques		
Skills (S)			
A. Core skills/	Reading skills		
generic skills	The user/individual on the job needs to know how to read:		
	SA1. SOPs and safety precautions for different ground operations and handling cargo		
	SA2. different documents related to security and movement of cargo		
	Writing skills		
	The user/individual on the job needs to know how to:		
	SA3. fill forms related to health, safety and security procedures		
	Oral communication (listening and speaking skills)		
	The user/individual on the job needs to know how to:		
	SA4. communicate clearly with colleagues regarding safety procedures		
D D ()	SA5. share experience and guide peers		
B. Professional skills	Decision making		
	The user/individual on the job needs to know how to:		
	SB1. decide how to avoid any damage / accident to personal health / cargo		





Follow health, safety and security procedures



handled, whenever required SB2. act objectively, rather than impulsively or emotionally when faced with difficult/stressful or emotional situations Plan and organize
The user/individual on the job needs to know how to: SB3. plan clearance of cargo in manner that it does hamper the safety of the cargo and the loader/unloader SB4. prioritize and execute tasks within the schedule time limits SB5. plan and drive based on traffic and road condition using radio links/navigation
aids wherever available

Customer centricity

The user/individual on the job needs to know how to:

SB6. ensure safe and secure movement of shipments, cargos etc.

Problem solving

The user/individual on the job needs to know how to:

SB7. identify any threats on personal health, safety, security, etc. and take appropriate actions

SB8. identify risks at the workplace and address them

Analytical thinking

The user/individual on the job needs to know how to:

SB9. analyse past mistakes and address the avoid mishap in the future

Critical thinking

The user/individual on the job needs to know how to:

SB10. check that right safety measures and procedures are in place

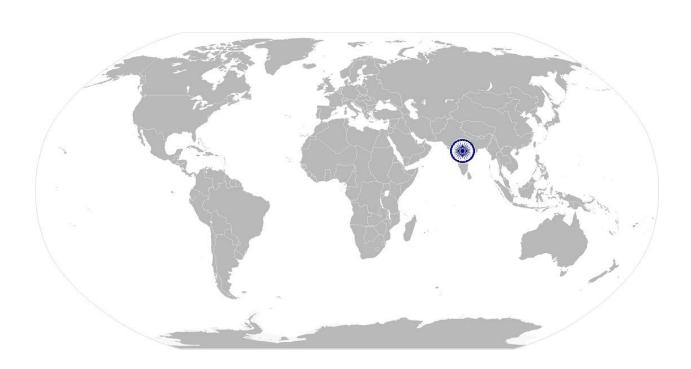
NOS Code		SC/N9905	>/
Credits(NSQF)	TBD	Version number	1.0
Industry	Logistics	Drafted on	18/12/2017
Industry Sub-sector	Generic	Last reviewed on	01/03/2019
Occupation	Generic	Next review date	01/03/2022







National Occupational Standard



Overview

This unit is about ensuring checking applicability of (Goods and Service Tax) GST and verifying invoice



National Occupational Standards



LSC/N9906

Verify GST invoice

LSC/N9900	verify GS1 invoice	
Unit Code	LSC/N9906	
Unit Title (Task)	Verify GST invoices	
Description	This unit is about checking applicability of GST and verifying invoice.	
Scope	This unit/task covers the following:	
	Check applicability of GST	
	Verify invoice	
	Range: Laptop, MS office, Enterprise resource planning (ERP), computer, projector	
Performance Criteria(PC) w.r.t. the Scope	
Element	Performance Criteria	
Check applicability	To be competent, the user/ individual must be able to:	
of GST	PC1. identify location of service recipient and place of supply of services	
	PC2. identify proper classification of the transaction (i.e. Intra-State or Inter-state)	
	and determine the applicable GST: Central Goods and Services Tax (CGST),	
	Integrated Goods and Services Tax (IGST), State Goods and Services Tax (SGST)	
	PC3. identify if GST is payable under reverse charge in case the Service provider is	
	unregistered party	
Verify invoice	To be competent, the user/individual must be able to:	
	PC4. obtain name, address, GST Identification Number (GSTIN), Permanent account	
	number (PAN) number, email id of service/ shipment provider and recipient	
	PC5. obtain description of service, Service Accounting Code (SAC) / HSN code	
	PC6. receive Unique Identification Number (UIN) for multilateral entity	
	PC7. check for relevant notification in case of exempt clients	
	PC8. calculate taxable value considering applicable rate of GST based on SAC/HSN	
	PC9. check for vendor invoices for all mandatory particulars and applicable GST	
Knowledge and unde	rstanding (K)	
A. Organizational	The individual on the job needs to know and understand:	
context	KA1. reporting structure to support and expedite project acivities	
(Knowledge of	KA2. company's policy and work instructions on quality standards	
the company /	KA3. company's products and services	
organization and its processes)	KA4. organisational guidelines for dealing with receipts and payments	
its processes;	KA5. company's policy on mode of receipts	
	KA6. company's policy on processes and methods of collection and payments	
B. Technical	The individual on the job needs to know and understand:	
knowledge	KB1. financial concepts such as calculation of interest and taxes	
	KB2. Concept and applicability of GST	
	KB3. bifurcation of taxes	
	KB4. reverse charge mechanism	
	KB5. exemptions under GST	
	KB6. refund process	







Verify GST invoice

		KB7. use of MS office (Excel, Word)
		KB8. CGST Act, 2017 (preferable not mandatory)
Skills ((S)	
A. Core skills/		Reading skills
ge	neric skills	The user/individual on the job needs to know how to read:
		SA1. various accounting procedures and updates
		SA2. forms and policy directives
		SA3. vendor invoices
		Writing skills
		The user/individual on the job needs to know how to:
		SA4. maintain record of invoices verified
		Oral communication (listening and speaking skills)
		The user/individual on the job needs to know how to:
		SA5. coordinate with colleagues and seniors
	ofessional	Decision making
ski	ills	The user/individual on the job needs to know how to:
		SB1. decide on applicability of tax rates
		Plan and organize
		The user/individual on the job needs to know how to:
		SB2. plan and organise information for verifying invoice
		Customer centricity
		The user/individual on the job needs to know how to:
		SB3. ensure tax indicated is correct
		SB4. inform about any errors or refunds to be sought and extra taxes to be paid
		Problem solving
		The user/individual on the job needs to know how to:
	SB5. resolve tax related issues with accounts department and vendors	
		Analytical thinking
		The user/individual on the job needs to know how to:
		SB6. analyse invoices for tax calculation
		Critical thinking
		The user/individual on the job needs to know how to:
		SB7. check for error in invoice
		SB6. analyse invoices for tax calculation Critical thinking The user/individual on the job needs to know how to:





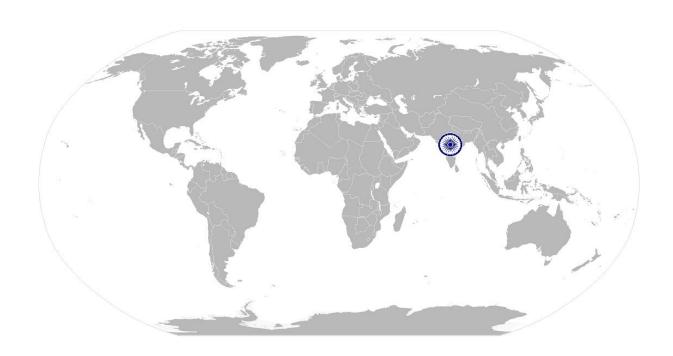


LSC/N9906

Verify GST invoice

NOS Version Control:

NOS Code	LSC/N9906						
Credits(NSQF)	TBD	BD Version number 1.0					
Industry	Logistics	18/12/2017					
Industry Sub-sector	Generic	Last reviewed on	01/03/2019				
Occupation	Generic	Next review date	01/03/2022				



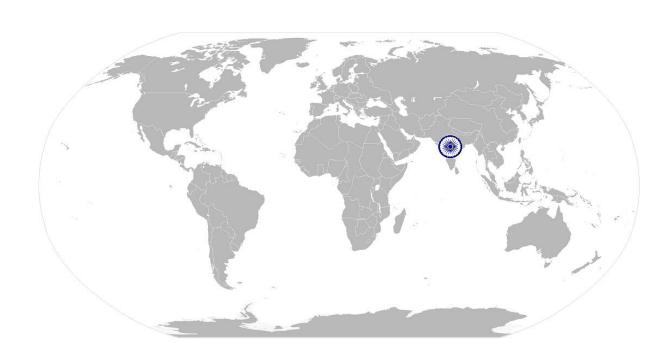






LSC/N0110

National Occupational Standard



Overview

This unit is about forecasting and trend analysis







LSC/N0110 Forecasting and trend analysis

LSC/N0110	Forecasting and trend analysis
Unit Code	LSC/N0110
Unit Title (Task)	Forecasting and trend analysis
Description	This unit is about forecasting and doing trend analysis of goods volume movement,
	variance etc. and forecasting warehouse operational parameters
Scope	This unit/task covers the following:
	Conduct Trend analysis
	Forecast
	Range:
Performance Criteria(P	PC) w.r.t. the scope
Element	Performance Criteria
Conduct trend	To be competent, the user/individual on the job must be able to:
analysis	PC1. understand the trend analysis to be done and collect the relevant information
	from ERP/documentation/ standalone computer files
	PC2. apply data filters to process data before conducting analysis
	PC3. conduct trend analysis to identify time trends and seasonal trends of
	operational and business performance
	PC4. conduct trend analysis of new business to identify seasonality and cyclical
	natures
	PC5. draw inferences and develop report based on trend analysis
Forecast	To be competent, the user/individual on the job must be able to:
	PC6. identify key parameters for forecasting based on past trends as well as
	regulatory and business environment
	PC7. prepare data for accepted forecasting approach
	PC8. develop forecasts and share the data with management
	PC9. conduct review meetings to finalize on the forecast
	PC10.develop resource plan and budgets based on forecasts in consultation with
	Manager
Knowledge and unders	
B. Organizational	The individual on the job needs to know and understand:
context	KA1. company's reporting structure to support and expedite project acivities
	KA2. company's policy and work instructions on quality standards, documentation,
	etc. KA3. importance of the individual's role in the workflow
	KA4. occupational health and safety standards and security procedures to be
	followed
	KA5. procedures for dealing with loss or damage to goods
	KA6. coding system followed to label items
	KA7. ERP and Information Technology (IT) system of the organization







LSC/N0110	Forecasting and trend analysis
LDC/110110	Torceasting and trend analysis

LSC/N0110	Forecasting and trend analysis				
B. Technical	The individual on the job needs to know and understand:				
knowledge	KB1. use a computer and associated data management devices				
	KB2. different material handling equipment and their uses				
	KB3. trend analysis and forecasting techniques				
	KB4. quantitative tools used in trend analysis and forecasting				
	KB5. different geographical locations				
	KB6. information from the ERP system				
	KB7. escalations regarding resolving and catering to the customer query				
	KB8. overall process in warehouse operations				
	KB9. different types of goods being handled and precautions and procedures with				
	respect to them particularly handling of special items and dangerous goods				
	KB10. various inventory counting methods and processes				
Skills (S)					
C. Core skills/	Reading skills				
generic skills	The user/individual on the job needs to know how to read:				
generie skins	SA1. written instructions				
	SA2. product instructions in ERP				
	SA3. reports and notes shared by supervisors and associates				
	S. S. Teports and notes spared by Supervisors and associates				
	Writing skills				
	The user/individual on the job needs to know how to:				
	SA4. write damage reports and daily output reports				
	SA5. generate daiy reports from ERP SA6. print required stationery				
	Oral communication (listening and speaking skills)				
	The user/individual on the job needs to know and understand how to:				
	SA7. communicate with supervisors and co-workers				
D. Professional skills	SA8. collect information from supervisors and external stakeholders				
D. Professional skills	Decision making				
	The user/individual on the job needs to know and understand how to:				
	SB1. identify the most appropriate transporter considering customer requirements				
	SB2. decide if there are any mistakes or issues with transporter's documents				
	Plan and organize				
	The user/individual on the job needs to know and understand how to				
	SB3. maintain puntuality				
	SB4. organise the data to streamline data entry processes				
	SB5. be a team player and achieve joint goals				
	Customer centricity				
	The user/individual on the job needs to know how to:				
	SB6. adhere to the timelines				
	SB7. factor in customer urgency while preparing forecasts				







LSC/N0110	Forecasting and trend analysis
	Torccasting and trend analysis

	Problem solving			
	The user/individual on the job needs to know how to:			
SB8. resolve basic issues with respect to various documentation of the transporter				
	SB9. verify the accuracy of the data and apply filters before analyzing data			
	Analytical thinking			
	The user/individual on the job needs to know how to:			
	SB10. analyse data trends to identify most suitable options			
	Critical thinking			
	The user/individual on the job needs to know how to:			
	SB11. observe the data to identify abberations in data			
	SB12. cross check data to check for data gaps and mistakes in analysis			

NOS Version Control

NOS Code LSC/N0110				
Credits(NSQF)	TBD	Version number	1.0	
Industry	Logistics	Drafted on	18/12/2017	
Industry Sub-sector	Warehousing	Last reviewed on	01/03/2019	
Occupation	Operations	Next review date	01/03/2022	

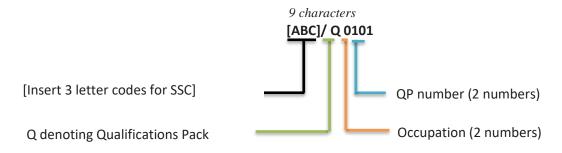




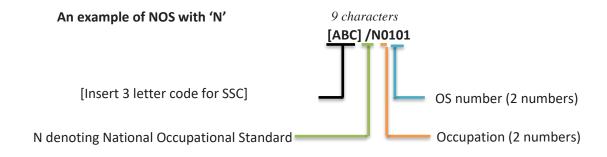
Annexure

Nomenclature for QP and NOS

Qualifications Pack



Occupational Standard



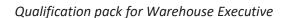




The following acronyms/codes have been used in the nomenclature above:

Sub-sector	Range of Occupation numbers
Warehousing	1 to 9
Land Transportation	10 to 14
EXIM/ Freight Forwarding/ Customs Clearance	21 to 23
Courier/Express	15 to 20
E-Commerce	24 to 30
Supply Chain	31 to 34
Port Terminals, ICD and CFS	35 to 41
Inland Waterways	42 to 46
Liquid Logistics	47 to 49
Air Cargo Operations	61 to 62
Rail Logistics	50 to 55
Cold Chain Logistics	86 to 94
Generic Occupations	95 to 99

Sequence	Description	Example
Three letters	Industry name	LSC
Slash	/	/
Next letter	Whether Q P or N OS	Q/N
Next two numbers	Occupation code	01
Next two numbers	OS number	01







CRITERIA FOR ASSESSMENT OF TRAINEES

<u>Job Role</u> Warehouse Executive <u>Qualification Pack</u> LSC/Q0301

Sector Skill Council Logistics

Guidelines for Assessment

- 1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for Theory and Skills Practical for each PC
- 2. The assessment for the theory part will be based on knowledge bank of questions created by the SSC
- 3. Individual assessment agencies will create unique question papers for theory part for each candidate at each examination/training center (as per assessment criteria below)
- 4. Individual assessment agencies will create unique evaluations for skill practical for every student at each examination/training center based on this criterion
- 5. To pass the Qualification Pack, every trainee should score a minimum of 70% in every NOS
- 6. In case of unsuccessful completion, the trainee may seek re-assessment on the Qualification Pack

Compulsory NOS					
Total Marks: 700)		Marks Allocation		
Assessment Outcomes	Assessment Criteria for Outcomes	Total Marks	Out of	Skills Practical	
LSC/0301 Warehouse	PC1. collect information from associate regarding shipments, loading, un-loading, packing and binning activities, etc. and feed into ERP	100	10	3	7
	PC2. obtain information from supervisors and managers regarding priorities, complaints/delay, escalations, customer feedback etc. and feed into ERP		10	3	7
data entry and analysis using	PC3. obtain information regarding change in inventory and feed into ERP		10	3	7
ERP	PC4. review entries made into the ERP with respect to daily warehouse operations		10	3	7
	PC5. perform various data analysis such as variance analysis, financial, quality, vendor performance, customer fulfilment status, operational complaint related internal and external stakeholders, transporters		10	3	7





	Qualification pack for Warehouse	Executive			
	performance etc.				
	PC6. provide a daily report to management regarding different activities		10	3	7
	PC7. coordinate with customers to understand their requirements on dispatch,		10	3	7
	tracking of orders, goods in transit, etc. PC8. coordinate with departments to resolve queries and provide information		10	3	7
	PC9. liaise with clients, suppliers and transport companies and provide the		10	3	7
	necessary information PC10. prepare periodic reports and update		10	3	7
	the management		100	30	70
	DC1 hoforo unloading shock packages for				, ,
	PC1. before unloading, check packages for availability of mandatory documents		7	2	5
	PC2. perform the arithmetic check on inbound packages to verify accuracy of numbers in accordance with system information	100	7	2	5
	PC3. conduct preliminary QC check along with warehouse supervisor for damaged and tampered packages		7	2	5
	PC4. prepare inbound documentation and get it signed by the shipper		7	2	5
	PC5. follow-up with the delivery team and update the status of the delivery in the system		7	2	5
LSC/N0107 Perform inbound and	PC6. check the delivery manifest with the pick list to cross verify that correct products are being shipped out		5	1	4
outbound documentation	PC7. perform the arithmetic check on outbound packages to verify accuracy of numbers		5	1	4
	PC8. conduct preliminary QC check of outbound packages for damages		5	1	4
	PC9. update the information regarding failed delivery in the system with a valid reason		5	1	4
	PC10. check if the delivery data is updated in the system for proper tracking		5	1	4
	PC11. check for availability and correctness of appropriate documentation including air way bill, bill of lading, fumigation certificate, PGA (Participative Government Agencies) documentation, customs documentation		5	1	4





	Quantification paidit joi in an enreade				, ,
	etc.				
	PC12. perform complete outbound		-	2	2
	documentation and update same in ERP		5	2	3
	PC13. obtain the list of claims, the individual				
	claim forms, the claims processing checklist		5	2	3
	and the inspection checklist from the		3		3
	manager/supervisor				
	PC14. check the reason in the claim form				
	and perform a visual inspection of the		5	2	3
	quarantined goods along with concerned		3		3
	supervisor				
	PC15. check whether the claims were filed				
	within the authorised timelines and classify		5	2	3
	claims as outdated or timely				
	PC16. verify that all the documents required				
	(assessment valuation, invoice/bill, claims				
	and insurance forms, etc.) in the claims		5	2	3
	processing checklist are present and				
	genuine				
	PC17. escalate false or outdated claims to		5	2	3
	the manager				3
	PC18. process the claim documentations to				
	supervisor/manager for approval. On				
	receipt of internal approval, forward them		5	2	3
	to the concerned insurance companies				
	along with evidence and recommendation.				
			100	30	70
	PC1. identify the sample for quality check		10	4	6
	from the inbound and outbound shipments			•	
	PC2. conduct a basic product description				
	match, brand match, logo match,				
	manufacturing location match, check for		4.5	_	
	authenticity of the product and check for		10	4	6
100/10100	damages on the packaging with respect to				
LSC/N0108	the information in the Enterprise resource				
Perform	planning (ERP)	100			
quality check	PC3. prepare quality check report and	100			
and inventory documentation	update to manager in case of any aberrations with respect to desired quality		8	2	6
aocumentation	and product configuration				
	PC4. obtain list of stored items from the				
	supervisor and the system along with		8	2	6
	location of each item		0	_	0
	PC5. assess the number of items to be				
	counted daily considering the sample size		8	2	6
	and the total number of Stock Keeping			_	
	and the total hamber of stock recepting	l	l		





	Qualification pack for Warehouse	Executive	ı	1	I
	Units (SKU)				
	PC6. obtain Personal Protective Equipment		7	2	5
	(PPE) for working on the shop floor PC7. physically count the number of items				
	and cross check them with the system		7	2	5
	report		,	_	
	PC8. verify inventory records with system				
	and the physical inspection and record the		7	2	5
	same				
	PC9. prepare a daily inventory report and highlight discrepancies		7	2	5
	PC10. obtain information from supervisor				
	and MIS regarding the on-going activities		7	2	_
	for which bar codes, labels, invoices need to		7	2	5
	be printed				
	PC11. check and verify the list with the system for correctness		7	2	5
	PC12. print the bar codes, product tags,				
	address tags, labels, etc. and handover to		7	2	5
	the respective supervisors				
	PC13. maintain a count and record for daily		7	2	5
	printing activities				
			100	30	70
	PC1. identify transporters based on shipping				
	requirements of clients		100 10	30	70
	requirements of clients PC2. analyze the cost for transport and		10	3	7
	requirements of clients PC2. analyze the cost for transport and communicate with the client for his				
	requirements of clients PC2. analyze the cost for transport and		10	3	7
	requirements of clients PC2. analyze the cost for transport and communicate with the client for his approval PC3. finalize the transporter and prepare the necessary documentation		10	3	7
	requirements of clients PC2. analyze the cost for transport and communicate with the client for his approval PC3. finalize the transporter and prepare the necessary documentation PC4. coordinate with transporters for		10	3	7
ISC/NO100	requirements of clients PC2. analyze the cost for transport and communicate with the client for his approval PC3. finalize the transporter and prepare the necessary documentation PC4. coordinate with transporters for pickup		10 10 10	3 3	7 7 7
LSC/N0109 Perform	requirements of clients PC2. analyze the cost for transport and communicate with the client for his approval PC3. finalize the transporter and prepare the necessary documentation PC4. coordinate with transporters for pickup PC5. inform the supervisors in various		10 10 10 10	3 3 3	7 7 7
LSC/N0109 Perform transport	requirements of clients PC2. analyze the cost for transport and communicate with the client for his approval PC3. finalize the transporter and prepare the necessary documentation PC4. coordinate with transporters for pickup	100	10 10 10	3 3 3	7 7 7
Perform	requirements of clients PC2. analyze the cost for transport and communicate with the client for his approval PC3. finalize the transporter and prepare the necessary documentation PC4. coordinate with transporters for pickup PC5. inform the supervisors in various departments regarding the pickup and transport timing PC6. check that the documents of the	100	10 10 10 10	3 3 3 3	7 7 7 7
Perform transport	requirements of clients PC2. analyze the cost for transport and communicate with the client for his approval PC3. finalize the transporter and prepare the necessary documentation PC4. coordinate with transporters for pickup PC5. inform the supervisors in various departments regarding the pickup and transport timing PC6. check that the documents of the transporter are in order while pickup	100	10 10 10 10	3 3 3	7 7 7
Perform transport	requirements of clients PC2. analyze the cost for transport and communicate with the client for his approval PC3. finalize the transporter and prepare the necessary documentation PC4. coordinate with transporters for pickup PC5. inform the supervisors in various departments regarding the pickup and transport timing PC6. check that the documents of the transporter are in order while pickup PC7. resolve any transportation problems or	100	10 10 10 10	3 3 3 3	7 7 7 7
Perform transport	requirements of clients PC2. analyze the cost for transport and communicate with the client for his approval PC3. finalize the transporter and prepare the necessary documentation PC4. coordinate with transporters for pickup PC5. inform the supervisors in various departments regarding the pickup and transport timing PC6. check that the documents of the transporter are in order while pickup PC7. resolve any transportation problems or complaints and	100	10 10 10 10 10	3 3 3 3 3	7 7 7 7 7
Perform transport	requirements of clients PC2. analyze the cost for transport and communicate with the client for his approval PC3. finalize the transporter and prepare the necessary documentation PC4. coordinate with transporters for pickup PC5. inform the supervisors in various departments regarding the pickup and transport timing PC6. check that the documents of the transporter are in order while pickup PC7. resolve any transportation problems or	100	10 10 10 10 10	3 3 3 3	7 7 7 7
Perform transport	requirements of clients PC2. analyze the cost for transport and communicate with the client for his approval PC3. finalize the transporter and prepare the necessary documentation PC4. coordinate with transporters for pickup PC5. inform the supervisors in various departments regarding the pickup and transport timing PC6. check that the documents of the transporter are in order while pickup PC7. resolve any transportation problems or complaints and PC8. inform the supervisors and customers regarding the pickup and transport timing PC9. check that all the cargo to be loaded is	100	10 10 10 10 10	3 3 3 3 3	7 7 7 7 7
Perform transport	requirements of clients PC2. analyze the cost for transport and communicate with the client for his approval PC3. finalize the transporter and prepare the necessary documentation PC4. coordinate with transporters for pickup PC5. inform the supervisors in various departments regarding the pickup and transport timing PC6. check that the documents of the transporter are in order while pickup PC7. resolve any transportation problems or complaints and PC8. inform the supervisors and customers regarding the pickup and transport timing PC9. check that all the cargo to be loaded is arranged in loading bay in adherence to	100	10 10 10 10 10	3 3 3 3 3 3	7 7 7 7 7
Perform transport	requirements of clients PC2. analyze the cost for transport and communicate with the client for his approval PC3. finalize the transporter and prepare the necessary documentation PC4. coordinate with transporters for pickup PC5. inform the supervisors in various departments regarding the pickup and transport timing PC6. check that the documents of the transporter are in order while pickup PC7. resolve any transportation problems or complaints and PC8. inform the supervisors and customers regarding the pickup and transport timing PC9. check that all the cargo to be loaded is	100	10 10 10 10 10 10 10 10	3 3 3 3 3	7 7 7 7 7 7 7





	PC10. update the transport information in ERP		10	3	7
			100	30	70
	PC1. refrain from indulging in corrupt practices		7	3	4
	PC2. avoid using company's funds, property or resources for undertaking personal activities		7	3	4
	PC3. protect customer's information and ensure it is not misused		6	2	4
	PC4. protect data and information related to business or commercial decisions		5	2	3
	PC5. avoid acceptance of cash or kind from vendors for support or contract negotiations		5	2	3
	PC6. demonstrate and practice ethics in day-to-day processes and dealings with customers and colleagues		5	2	3
	PC7. avoid nepotism		5	2	3
LSC/N9904	PC8. consult supervisor or senior management when in situations that may require differentiating between ethical and unethical	100	5	2	3
Maintain integrity and	PC9. report promptly all violations of code of ethics		5	2	3
ethics in operation	PC10. dress up and conduct in a professional manner		5	2	3
	PC11. communicate with clients and stakeholders in a soft and polite manner		5	2	3
	PC12. follow etiquettes in accordance to the place		5	2	3
	PC13. check for regulatory documentation and compliances for the shop floor as per information from the supervisor		5	2	3
	PC14. perform activities considering the regulatory requirements		5	2	3
	PC15. use Personal Protective Equipment (PPEs) in accordance to regulatory requirements		5	2	3
	PC16. identify the different types of dangerous goods and handling methodologies		5	2	3
	PC17. follow the SOP for handling of different types of dangerous goods		5	2	3
	PC18. consult supervisor or senior management when in situations that may		5	2	3





	require differentiating between ethical and unethical PC19. promptly report all regulatory		5	2	3
	violations		,	2	3
			100	40	60
	PC1. make note of all safety processes in different location (cargo loading area, ramp operation area, etc.) with reference to area of operation	100	7	3	4
	PC2. wear all PPE such as goggles, ear plugs, helmet, mask, shoes, etc. as applicable in the cargo movement area		7	3	4
	PC3. follow standard driving practice to ensure safety of life and material		7	3	4
	PC4. follow organizational protocol to deploy action in case of signs of any emergency situation or accident or breach of safety		6	2	4
	PC5. undertake periodical preventive health check ups		6	2	4
	PC6. follow necessary Standard Operating Procedure (SOP) and precautions while handling dangerous and hazardous goods		6	2	4
LSC/N9905 Follow health, safety and	PC7. follow security procedures like green gate in port, customs area, factory security, etc.		5	2	3
security procedures	PC8. comply with data safety regulations of		4	1	3
	PC9. follow standard safety procedures while handling hazardous / fragile cargo and walk only on the designated pathway		4	1	3
	PC10. recognise unsafe conditions and safety practices at the workplace and report it to concerned authority		4	1	3
	PC11. inspect the activity area and equipment for appropriate and safe condition		4	1	3
	PC12. check if stacking is done at defined height and is not on the walk way		4	1	3
	PC13. check if walk way is free from grease/oil		4	2	2
	PC14. check if emergency fire alarms, water sprinklers and smoke detectors are installed at all places		4	2	2
	PC15. participate in fire drills		4	2	2





	Qualification pack for warehouse	LACCULIVE		1	1
	PC16. check if standard material handling procedure are being followed		4	2	2
	PC17. check if hold ladders, platforms and hand rails to be in a sound and safe		4	2	2
	PC18. check if all the safety and security related tags, labels and signage are placed		4	2	2
	in the cargo PC19. check if loading instrument is certified and operational		4	2	2
	PC20. implement 5S at workplace		4	2	2
	PC21. check if cargo has passed security checks and report in case of any violation		4	2	2
			100	40	60
	PC1. identify location of service recipient and place of supply of services		11	3	8
	PC2. identify proper classification of the transaction (i.e. Intra-State or Inter-state) and determine the applicable GST: Central Goods and Services Tax (CGST), Integrated Goods and Services Tax (IGST), State Goods and Services Tax (SGST)	100	11	3	8
	PC3. identify if GST is payable under reverse charge in case the Service provider is unregistered party		11	3	8
LSC/N9906 Verify GST invoices	PC4. obtain name, address, GST Identification Number (GSTIN), Permanent account number (PAN) number, email id of service/ shipment provider and recipient		11	3	8
	PC5. obtain description of service, Service Accounting Code (SAC) / HSN code		12	3	9
	PC6. receive Unique Identification Number (UIN) for multilateral entity		11	3	8
	PC7. check for relevant notification in case of exempt clients		11	4	7
	PC8. calculate taxable value considering applicable rate of GST based on SAC/HSN		11	4	7
	PC9. check for vendor invoices for all mandatory particulars and applicable GST		11	4	7
			100	30	70

Options
Option 1 - Forecasting





Total marks 100			ive	Marks allocated	
Assessment outcome	Assessment criteria	Total marks	Out of	Theory	Skills Practical
	PC1. understand the trend analysis to be done and collect the relevant information from ERP/documentation/ standalone computer files		10	3	7
	PC2. apply data filters to process data before conducting analysis		10	3	7
	PC3. conduct trend analysis to identify time trends and seasonal trends of operational and business performance		10	3	7
LSC/N0110	PC4. conduct trend analysis of new business to identify seasonality and cyclical natures	100	10	3	7
Forecasting and trend	PC5. draw inferences and develop report based on trend analysis		10	3	7
analysis	PC6. identify key parameters for forecasting based on past trends as well as regulatory and business environment		10	3	7
	PC7. prepare data for accepted forecasting approach		10	3	7
	PC8. develop forecasts and share the data with management		10	3	7
	PC9. conduct review meetings to finalize on the forecast		10	3	7
	PC10. develop resource plan and budgets based on forecasts in consultation with Manager		10	3	7
			100	30	70

Annexure: Trainer qualification and equipment requirement

Trainer qualification -

- Graduate with minimum 3 years (with minimum 1 years of experience as Manager) of experience in Warehouse operations (or)
- Diploma with minimum 5 years (with minimum 3 years of experience as Manager) of experience in Warehouse operations (or)
- Class XII pass with minimum 10 years (with minimum 3 years of experience as Manager) of experience in Warehouse operations
- Detailed knowledge of warehouse operations management including goods receipt and dispatch, inventory analysis, maintenance and repair, budgeting and resource management
- Has supervisory skills with good knowledge of IT and control systems in Warehousing, and reporting and data management skills





• The trainer should have the ability to read write and communicate in vernacular language, Hindi and English

Training Equipment requirement - Teaching board, computer, projector, video player or TV, SOP, worksheets, white board, stationery, markers, PPEs, ERP, Warehouse management system (WMS) software, printers, tracker, Management Information System (MIS) software, forecasting and analytical software, Barcode scanner, packing devices, packing material, GST guidelines, MHE, instructional material, alarms, safety guidelines, safety signs etc.