



QUALIFICATIONS PACK - OCCUPATIONAL STANDARDS FOR LOGISTICS INDUSTRY

What are Occupational Standards(OS)?

- OS describe what individuals need to do, know and understand in order to carry out a particular job role or function
- OS are performance standards that individuals must achieve when carrying out functions in the workplace, together with specifications of the underpinning knowledge and understanding

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Introduction

Qualifications Pack – Delivery Management Cell Agent

SECTOR: LOGISTICS

SUB-SECTOR: Courier and Mail Services

OCCUPATION: Customer Support

REFERENCE ID: LSC/Q3032

ALIGNED TO: NCO-2004/3429.10

Brief Job Description: Delivery Management Cell Agents, are also known as Query Resolution Executives. Individuals in this role, who work out of customer care centers or corporate offices, are responsible for tracking the shipment, coordinating with other departments and resolving the customer queries. They are a key part of customer service as they are responsible for quick resolution of customer's issues and resolution of their queries.

Personal Attributes: This job requires the individual to work well with his/her team and achieve joint goals. The individual must be able to prioritize and execute tasks within scheduled time limits. The individual should be able to maintain high concentration levels throughout his/her shift.





Qualifications Pack Code		LSC/Q3032	
Job Role	Delivery Management Cell Agent		ent
Credits (NSQF)	TBD	Version number	1.0
Sector	Logistics	Drafted on	10/04/2015
Sub-sector	Courier and Mail Services	Last reviewed on	10/04/2015
Occupation	Customer Support	Next review date	10/10/2016
NSQC Clearance on	TBD		

Job Role	Delivery Management Cell Agent (Query Resolution Executive)	
Role Description	Track shipment, coordinate with other departments and resolve customer queries	
NSQF level	4	
Minimum Educational Qualifications* Maximum Educational Qualifications*	Diploma/Graduate (Engineering, Arts, Commerce, Science)	
Training (Suggested but not mandatory)	NA	
Minimum Job Entry Age	Above 18 years	
Experience	No experience necessary	
	Compulsory:	
	1. LSC/N3027 (Prepare for delivery management)	
	2. LSC/N3028 (Perform delivery management)	
Applicable National Occupational	3. LSC/N3029 (Perform post-delivery management	
Standards (NOS)	activities)	
Standards (1403)	4. LSC/N3051 (Maintain health, safety and security	
	standards during delivery management)	
	Optional:	
	Not Applicable	
Performance Criteria	As described in the relevant OS units	





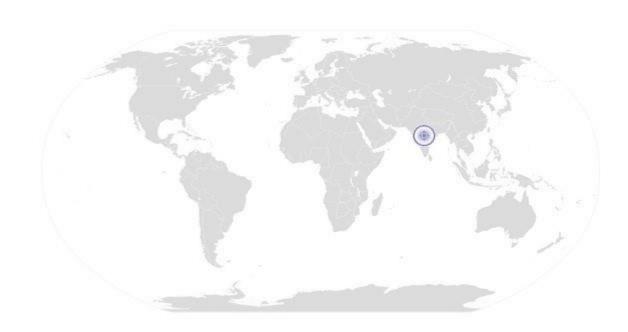
Keywords /Terms	Description	
Sector	Sector is a conglomeration of different business operations having similar businesses and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.	
Sub-sector	Sub-sector is derived from a further breakdown based on the	
	characteristics and interests of its components.	
Occupation	Occupation is a set of job roles, which perform similar/related set of	
Function	functions in an industry.	
Function	Function is an activity necessary for achieving the key purpose of the sector, occupation, or area of work, which can be carried out by a person or a group of persons. Functions are identified through functional analysis and form the basis of OS.	
Job Role	Job role defines a unique set of functions that together form a unique employment opportunity in an organization.	
OS	OS specify the standards of performance an individual must achieve when carrying out a function in the workplace, together with the knowledge and understanding they need to meet that standard consistently. Occupational Standards are applicable both in the Indian and global contexts.	
Performance Criteria	Performance Criteria are statements that together specify the standard of performance required when carrying out a task.	
NOS	NOS are Occupational Standards which apply uniquely in the Indian context.	
Qualifications Pack Code	Qualifications Pack Code is a unique reference code that identifies a qualifications pack.	
Qualifications Pack	Qualifications Pack comprises the set of OS, together with the educational, training and other criteria required to perform a job role. A Qualifications Pack is assigned a unique qualification pack code.	
Unit Code	Unit Code is a unique identifier for an Occupational Standard , which is denoted by an 'N'.	
Unit Title	Unit Title gives a clear overall statement about what the incumbent should be able to do.	
Description	Description gives a short summary of the unit content. This would be helpful to anyone searching on a database to verify that this is the appropriate OS they are looking for.	
Knowledge and	Knowledge and Understanding are statements which together specify the	
Understanding	technical, generic, professional and organizational specific knowledge that an individual needs in order to perform to the required standard.	
Organizational Context		
Technical Knowledge	Technical Knowledge is the specific knowledge needed to accomplish specific designated responsibilities.	







National Occupational Standard



Overview

This unit is about preparing for delivery management.



NOS National Occupational Standards



Prepare for delivery management

(Task)	Prepare for delivery management This unit is about preparing for delivery management		
Description	This unit is about preparing for delivery management		
	This unit is about preparing for delivery management		
Scope	 This OS unit/task covers the following: Obtain requisite information for delivery management Prepare plan of action for resolving the queries Safety and Security aspects 		
Performance Criteria (PC	C) w.r.t. the Scope		
Element	Performance Criteria		
Obtain requisite information for delivery management	To be competent, the user/individual on the job must be able to: PC1. Boot the computer and login using the provided company credentials. PC2. Open software required to perform the service support task. PC3. Retrieve the list of customer queries to be addressed PC4. Check for previously unattended/flagged queries.		
Prepare plan of action for resolving the queries	PC5. Prioritize the queries obtained and plan for the day PC6. Understand the query of the customer thoroughly PC7. Prepare a plan of action to resolve the query PC8. Resolve the query within the target turnaround time (TAT)		
Knowledge and Understa	anding (K)		
A. Organizational Context (Knowledge of the company / organization and its processes)	 The user/individual on the job needs to know and understand: KA1. Knowledge of organizational procedures. KA2. Knowledge of paperwork to be completed on a requirement basis. KA3. Procedures for dealing with lost/damaged/returning consignments. KA4. Procedures for dealing with errors committed with reference to the service support. KA5. Risk and impact of not following defined procedures/work instructions . KA6. Knowledge of all relevant data safety and security procedures. KA7. Escalation matrix for reporting identified problems KA8. Chain of command for reporting problems KA9. A clear understanding and extensive knowledge of the company, services offered, and related solutions to problems. 		







Prepare for delivery management

Prepare for delivery management			
B. Technical Knowledge	The user/individual on the job needs to know and understand:		
Kilowieuge	KB1. Understanding of common problems and solutions for the same		
	KB2. Knowledge to use the computer for electronic documentation of information.		
	KB3. Knowledge to use the company software to manage and update phone logs.		
	KB4. Good knowledge of tracking devices and equipment to better understand the		
	shipping and delivery processes.		
	shipping and delivery processes.		
Skills (S)			
A. Core Skills/	Writing Skills		
Generic Skills	The user/ individual on the job needs to know and understand how to:		
	SA1. Ability to take swift notes regularly for later reference.		
	SA2. Prepare reports for management, if necessary.		
	SA3. Ability to write effective e-mails		
	Reading Skills		
	The user/individual on the job needs to know and understand how to:		
	SA4. Read from colleague's notes, or self-written notes.		
	3A4. Nead from coneague's flotes, or sen-written flotes.		
	Oral Communication (Listening and Speaking skills)		
	The user/individual on the job needs to know and understand how to:		
	SA5. Communicate clearly with colleagues.		
	SA6. Provide advice and guidance to peers and juniors.		
B. Professional Skills	Decision Making		
	The user/individual on the job needs to know and understand how to:		
	SB1. Act objectively, rather than impulsively or emotionally when speaking to hard-		
	to-handle customers.		
	Plan and Organize		
	The user/individual on the job needs to know and understand how to:		
	SB2. Prioritize and execute tasks within the scheduled time limits		
	SB3. Maintain schedules and punctuality. Avoid absenteeism.		
	SB4. Schedule and ensure daily targets are met.		
	SB5. Develop a positive attitude to keep stress levels low.		
	Customer Centricity		
	The user/individual on the job needs to know and understand how to:		
	SB6. Define issue/problem after relevant questioning from the customer.		
	SB7. Build rapport with customers to create positive experience for them.		
	SB8. Implement solution by taking necessary action.		







Prepare for delivery management

Problem Solving

The user/individual on the job needs to know and understand how to:

- SB1. Identify trends/common causes for errors and suggest possible solutions to the manager
- SB2. Handle day to day problems like delays, staffing shortage, etc.

Analytical Skills

The user/individual on the job needs to know and understand how to:

- SB3. Verify the courier tracking codes provided by the customer.
- SB4. Identify basic errors in the booking/tracking processes and find the respective solutions.

Critical Thinking Skills

The user/individual on the job needs to know and understand how to:

SB1. Ability to concentrate on task at hand and complete it without errors









NOS Version Control

NOS Code	LSC/N3027		
Credits(NSQF)	TBD	Version number	1.0
Industry	Logistics	Drafted on	10/04/2015
Industry Sub-sector	Courier and Mail Services	Last reviewed on	10/04/2015
Occupation	Customer Support	Next review date	10/10/2016



Back to QP







National Occupational Standard



Overview

This unit is about performing delivery management



National Occupational Standards



Perform delivery management

Unit Code	LSC/N3028	
Unit Title	Perform delivery management	
(Task)	Perform delivery management	
Description	This unit is about performing delivery management	
Scope	 This OS unit/task covers the following: Track the package in the system Coordinate with other departments to obtain more information Resolve the query Safety and Security aspects 	
Performance Criteria (F	PC) w.r.t. the Scope	
Element	Performance Criteria	
Track the package in the system	PC1. Open the relevant software that the company uses for tracking packages PC2. Search for package using customer name or the id on the air waybill PC3. Retrieve relevant information required to solve the query PC4. Make a note of the relevant information obtained.	
Coordinate with other departments to obtain more information	PC5. Understand the additional information required PC6. Assess the departments to be coordinated with PC7. Get the contact details of the relevant personnel in the department PC8. Contact the relevant personnel to gather additional information PC9. Validate the relevant data obtained by cross-verification	
Resolve the query	PC10. Assess what is to be done to resolve the issue PC11. Contact the relevant inter-departmental personnel and direct them to resolve the issue PC12. Follow-up with them constantly to get the issue resolved	







Perform delivery management

Knowledge and Understanding (K)			
A. Organizational	The user/individual on the job needs to know and understand:		
Context (Knowledge of the company / organization and its processes)	 KA1. Knowledge of organizational procedures. KA2. Knowledge of paperwork to be completed on a requirement basis. KA3. Procedures for dealing with lost/damaged/returning consignments. KA4. Procedures for dealing with errors committed with reference to the service support. KA5. Risk and impact of not following defined procedures/work instructions . KA6. Knowledge of all relevant data safety and security procedures. KA7. Escalation matrix for reporting identified problems KA8. Chain of command for reporting problems KA9. A clear understanding and extensive knowledge of the company, services offered, and related solutions to problems. KA10. Knowledge of company policies and legal aspects. 		
B. Technical Knowledge Skills (S)	The user/individual on the job needs to know and understand: KB1. Understanding of common problems and solutions for the same KB2. Knowledge to use the computer for electronic documentation of information. KB3. Knowledge to use the company software to manage and update phone logs. KB4. Good knowledge of tracking devices and equipment to better understand the shipping and delivery processes.		
A. Core Skills/	Writing Skills		
Generic Skills	The user/ individual on the job needs to know and understand how to: SA1. Ability to take swift notes regularly for later reference. SA2. Prepare reports for management, if necessary. SA3. Ability to write effective e-mails Reading Skills The user/individual on the job needs to know and understand how to: SA4. Read from colleague's notes, or self-written notes. Oral Communication (Listening and Speaking skills) The user/individual on the job needs to know and understand how to: SA5. Communicate clearly with colleagues. SA6. Provide advice and guidance to peers and juniors.		







Perform delivery management		
B. Professional Skills	Decision Making	
	The user/individual on the job needs to know and understand how to:	
	SB1. Act objectively , rather than impulsively or emotionally when speaking to hard-	
	to-handle customers.	
	Plan and Organize	
	The user/individual on the job needs to know and understand how to:	
	SB2. Prioritize and execute tasks within the scheduled time limits	
	SB3. Maintain schedules and punctuality. Avoid absenteeism.	
	SB4. Schedule and ensure daily targets are met.	
	SB5. Develop a positive attitude to keep stress levels low.	
	Customer Centricity	
	The user/individual on the job needs to know and understand how to:	
	SB6. Define issue/problem after relevant questioning from the customer.	
	SB7. Build rapport with customers to create positive experience for them.	
	SB8. Implement solution by taking necessary action.	
	Problem Solving	
	The user/individual on the job needs to know and understand how to:	
	SB9. Identify trends/common causes for errors and suggest possible solutions to	
	the manager	
	SB10. Handle day to day problems like delays, staffing shortage, etc.	
	Analytical Skills	
	The user/individual on the job needs to know and understand how to:	
	SB11. Verify the courier tracking codes provided by the customer.	
	SB12. Identify basic errors in the booking/tracking processes and find the respective	
	solutions.	
	Critical Thinking Skills	
	The user/individual on the job needs to know and understand how to:	
	SB13. Ability to concentrate on task at hand and complete it without errors	







NOS Version Control

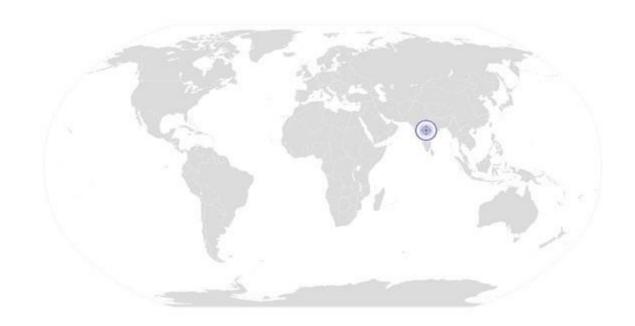
NOS Code	LSC/N3028		
Credits(NSQF)	TBD	Version number	1.0
Industry	Logistics	Drafted on	10/04/2015
Industry Sub-sector	Courier and Mail Services	Last reviewed on	10/04/2015
Occupation	Customer Support	Next review date	10/10/2016







National Occupational Standard



Overview

This unit is about performing Post Delivery Management activities



NOS ational Occupational Standards



Perform Post Delivery Management activities

Unit Code	LSC/N3029		
Unit Title (Task)	Perform Post Delivery Management activities		
Description	This unit is about performing Post Delivery Management activities.		
Scope	This OS unit/task covers the following: Reporting and documentation Safety and Security aspects		
Performance Criteria (PC) w.r.t. the Scope		
Element	Performance Criteria		
Reporting and documentation	PC1. Open the relevant Customer Relationship Management (CRM) software that the company uses for tracking customer queries PC2. Log onto the relevant customer query PC3. If the query is resolved, update the status accordingly PC4. If the query is not resolved yet, update the latest status and post the date by when the query would be resolved		
Knowledge and Under	standing (K)		
A. Organizational Context (Knowledge of the company / organization and its processes)	 The user/individual on the job needs to know and understand: KA1. Knowledge of organizational procedures. KA2. Knowledge of paperwork to be completed on a requirement basis. KA3. Procedures for dealing with lost/damaged/returning consignments. KA4. Procedures for dealing with errors committed with reference to the service support. KA5. Risk and impact of not following defined procedures/work instructions. KA6. Knowledge of all relevant data safety and security procedures. KA7. Escalation matrix for reporting identified problems KA8. Chain of command for reporting problems KA9. A clear understanding and extensive knowledge of the company, services offered, and related solutions to problems. KA10. Knowledge of company policies and legal aspects. 		







Perform Post Delivery Management activities

D T								
B. Technical Knowledge	The user/individual on the job needs to know and understand:							
omeuge	KB1. Understanding of common problems and solutions for the same							
	KB2. Knowledge to use the computer for electronic documentation of information.							
	KB3. Knowledge to use the company software to manage and update phone logs.							
	KB4. Good knowledge of tracking devices and equipment to better understand the							
	shipping and delivery processes.							
Skills (S)	Simpping and delivery processes.							
	Writing Skills							
A. Core Skills/ Generic Skills	9							
Generic Skills	The user/ individual on the job needs to know and understand how to:							
	SA1. Ability to take swift notes regularly for later reference.							
	SA2. Prepare reports for management, if necessary.							
	SA3. Ability to write effective e-mails							
	Reading Skills							
	The user/individual on the job needs to know and understand how to:							
	The user/mulvidual on the job needs to know and understand now to:							
	SA4. Read from colleague's notes, or self-written notes.							
	Oral Communication (Listening and Speaking skills)							
	The user/individual on the job needs to know and understand how to:							
	SA5. Communicate clearly with colleagues.							
	SA6. Provide advice and guidance to peers and juniors.							
B. Professional Skills	Decision Making							
	The user/individual on the job needs to know and understand how to:							
	SB1. Act objectively, rather than impulsively or emotionally when speaking to hard-							
	to-handle customers.							
	Plan and Organize							
	The user/individual on the job needs to know and understand how to:							
	SB2. Prioritize and execute tasks within the scheduled time limits							
	SB3. Maintain schedules and punctuality. Avoid absenteeism.							
	SB4. Schedule and ensure daily targets are met.							
	SB5. Develop a positive attitude to keep stress levels low.							







Perform Post Delivery Management activities

Customer	Centri	city
Castonici	CCIICII	CILY

The user/individual on the job needs to know and understand how to:

- SB6. Define issue/problem after relevant questioning from the customer.
- SB7. Build rapport with customers to create positive experience for them.
- SB8. Implement solution by taking necessary action.

Problem Solving

The user/individual on the job needs to know and understand how to:

- SB9. Identify trends/common causes for errors and suggest possible solutions to the manager
- SB10. Handle day to day problems like delays, staffing shortage, etc.

Analytical Skills

The user/individual on the job needs to know and understand how to:

- SB11. Verify the courier tracking codes provided by the customer.
- SB12. Identify basic errors in the booking/tracking processes and find the respective solutions.

Critical Thinking Skills

The user/individual on the job needs to know and understand how to:

SB13. Ability to concentrate on task at hand and complete it without errors







Perform Post Delivery Management activities

NOS Version Control

NOS Code	LSC/N3029				
Credits(NSQF)	TBD Version number 1.0				
Industry	Logistics	Drafted on	10/04/2015		
Industry Sub-sector	Courier and Mail Services	Last reviewed on	10/04/2015		
Occupation	Customer Support	Next review date	10/10/2016		



Back to QP







National Occupational Standard



Overview

This unit is about maintaining health, safety and security standards during delivery management



NOS lational Occupational Standards



Maintain health, safety and security standards during delivery management

Unit Code	LSC/N3051
Unit Title	
(Task)	Maintain health, safety and security standards during delivery management
Description	This unit is about maintaining health, safety and security standards during delivery management
Scope	This OS unit/task covers the following: Maintain health, safety and security standards during delivery management
Performance Criteria (F	PC) w.r.t. the Scope
Element	Performance Criteria
Maintain health, safety and security standards during delivery management	PC1. Comply with data safety regulations of the organization PC2. Follow all security procedures with respect to company information PC3. Follow all precautionary data handling procedures PC4. Recognize and report unsafe conditions and practices.
Knowledge and Unders	standing (K)
A. Organizational Context (Knowledge of the company / organization and its processes)	 The user/individual on the job needs to know and understand: KA1. Knowledge of organizational procedures. KA2. Knowledge of paperwork to be completed on a requirement basis. KA3. Procedures for dealing with lost/damaged/returning consignments. KA4. Procedures for dealing with errors committed with reference to the service support. KA5. Risk and impact of not following defined procedures/work instructions. KA6. Knowledge of all relevant data safety and security procedures. KA7. Escalation matrix for reporting identified problems KA8. Chain of command for reporting problems KA9. A clear understanding and extensive knowledge of the company, services offered, and related solutions to problems. KA10. Knowledge of company policies and legal aspects.
B. Technical Knowledge	The user/individual on the job needs to know and understand: KB1. Understanding of common problems and solutions for the same KB2. Knowledge to use the computer for electronic documentation of information. KB3. Knowledge to use the company software to manage and update phone logs.







Maintain health, safety and security standards during delivery management

	KB4. Good knowledge of tracking devices and equipment to better understand the shipping and delivery processes.
Skills (S)	
A. Core Skills/	Writing Skills
Generic Skills	The user/ individual on the job needs to know and understand how to: SA1. Ability to take swift notes regularly for later reference.
	SA2. Prepare reports for management, if necessary.
	SA3. Ability to write effective e-mails
	Reading Skills
	The user/individual on the job needs to know and understand how to:
	SA4. Read from colleague's notes, or self-written notes.
	Oral Communication (Listening and Speaking skills)
	The user/individual on the job needs to know and understand how to: SA5. Communicate clearly with colleagues.
	SA6. Provide advice and guidance to peers and juniors.
B. Professional Skills	Decision Making
	The user/individual on the job needs to know and understand how to:
	SB1. Act objectively, rather than impulsively or emotionally when speaking to hard-to-handle customers.
	Plan and Organize
	The user/individual on the job needs to know and understand how to:
	SB2. Prioritize and execute tasks within the scheduled time limits
	SB3. Maintain schedules and punctuality. Avoid absenteeism.
	SB4. Schedule and ensure daily targets are met.
	SB5. Develop a positive attitude to keep stress levels low.
	Customer Centricity
	The user/individual on the job needs to know and understand how to:
	SB6. Define issue/problem after relevant questioning from the customer.
	SB7. Build rapport with customers to create positive experience for them.







Maintain health, safety and security standards during delivery management

SB8. Impler	ment solution	by taking	necessary	action.
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Problem Solving

The user/individual on the job needs to know and understand how to:

- SB9. Identify trends/common causes for errors and suggest possible solutions to the manager
- SB10. Handle day to day problems like delays, staffing shortage, etc.

Analytical Skills

The user/individual on the job needs to know and understand how to:

- SB11. Verify the courier tracking codes provided by the customer.
- SB12. Identify basic errors in the booking/tracking processes and find the respective solutions.

Critical Thinking Skills

The user/individual on the job needs to know and understand how to:

SB13. Ability to concentrate on task at hand and complete it without errors







Maintain health, safety and security standards during delivery management

NOS Version Control

NOS Code	LSC/N3051			
Credits(NSQF)	TBD	1.0		
Industry	Logistics	Drafted on	10/04/2015	
Industry Sub-sector	Courier and Mail Services	Last reviewed on	10/04/2015	
Occupation	Customer Support	Next review date	10/10/2016	



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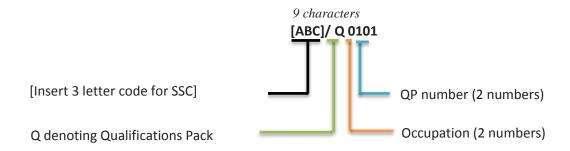




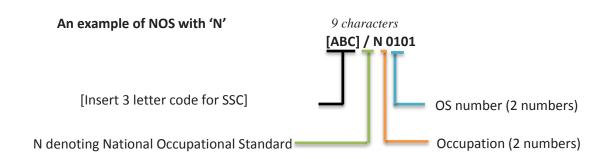
Annexure

Nomenclature for QP and NOS

Qualifications Pack



Occupational Standard







The following acronyms/codes have been used in the nomenclature above:

Sub-sector	Range of Occupation numbers
Warehousing Storage	21,23
Warehouse Packaging	22,23
Land Transportation	11,14
Shipping Transportation	12,14
Air Transportation	13
Courier and Mail Services	30

Sequence	Description	Example
Three letters	Industry name	LSC
Slash	/	/
Next letter	Whether Q P or N OS	N
Next two numbers	Occupation code	01
Next two numbers	OS number	01





CRITERIA FOR ASSESSMENT OF TRAINEES

Job Role: Delivery Management Cell Agent

Qualification Pack: LSC/Q3032

Sector Skill Council: LSC

Guidelines for Assessment

- 1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for Theory and Skills Practical for each PC.
- 2. The assessment for the theory part will be based on knowledge bank of questions created by the SSC.
- 3. Individual assessment agencies will create unique question papers for theory and skill practical part for each candidate at each examination/training center.
- 4. To pass the Qualification Pack, every trainee should score a minimum of 40% in every NOS overall 50% pass percentage.
- 5. In case of successfully passing only certain number of NOS's, the trainee is eligible to take subsequent assessment on the balance NOS's to pass the Qualification Pack.

			Marks Allocation		location
Assessment outcomes	Assessment Criteria for outcomes	Total Marks	Out of	Theory	Skills Practical
1. LSC/N3027 (Prepare for delivery management)	PC1. Boot the computer and login using the provided company credentials.	100	5	2	3
	PC2. Open software required to perform the service support task.		5	2	3
	PC3. Retrieve the list of customer queries to be addressed		10	4	6
	PC4. Check for previously unattended/flagged queries.		20	6	14
	PC5. Prioritize the queries obtained and plan for the day		20	6	14
	PC6. Understand the query of the customer thoroughly		20	6	14





				Marks Al	Marks Allocation	
Assessment outcomes	Assessment Criteria for outcomes	Total Marks	Out of	Theory	Skills Practical	
	PC7. Prepare a plan of action to resolve the query		10	2	8	
	PC8. Resolve the query within the target turnaround time (TAT)		10	2	8	
		Total	100	30	70	
2. LSC/N3028 (Perform delivery management)	PC1. Open the relevant software that the company uses for tracking packages		10	3	7	
	PC2. Search for package using customer name or the id on the air waybill		10	3	7	
	PC3. Retrieve relevant information required to solve the query		10	3	7	
	PC4. Make a note of the relevant information obtained.		5	1	4	
	PC5. Understand the additional information required		5	1	4	
	PC6. Assess the departments to be coordinated with	100	10	4	6	
	PC7. Get the contact details of the relevant personnel in the department		10	2	8	
	PC8. Contact the relevant personnel to gather additional information		5	2	3	
	PC9. Validate the relevant data obtained by cross-verification		5	2	3	
	PC10. Assess what is to be done to resolve the issue		10	2	8	
	PC11. Contact the relevant inter-departmental personnel and direct them to resolve the issue	-	10	4	6	
	PC12. Follow-up with them constantly to get the issue resolved	-	10	3	7	
		Total	100	30	70	





		Marks Allocat		location	
Assessment outcomes	Assessment Criteria for outcomes	Total Marks	Out of	Theory	Skills Practical
3. LSC/N3029 (Perform post- delivery management activities)	PC1. Open the relevant Customer Relationship Management (CRM) software that the company uses for tracking customer queries		25	7	18
	PC2. Log onto the relevant customer query	100	15	3	12
	PC3. If the query is resolved, update the status accordingly		30	10	20
	PC4. If the query is not resolved yet, update the latest status and post the date by when the query would be resolved		30	10	20
		Total	100	30	70
4. LSC/N3029 (Perform post- delivery management activities)	PC1. Comply with data safety regulations of the organization	Total	25	5	20
	PC2. Follow all security procedures with respect to company information	100	25	5	20
	PC3. Follow all precautionary data handling procedures		25	5	20
	PC4. Recognize and report unsafe conditions and practices.		25	5	20
		Total	100	20	80

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